

BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

PRODUCT OFFERING

- Professional First Lawyers Professional Liability
- Professional First Technology E&O
- Professional First Miscellaneous Professional Liability
- Professional First Media Liability
- Professional First Network Security & Privacy

COVERAGE DESIGNED FOR YOU

- Primary blended E&O/Cyber form
- Primary stand-alone Cyber form
- Broad appetite with a focus on Professional Service firms with \$500M + revenue
- \$25M in capacity (additional capacity available on select risks)
- Follow Form Excess Policy with the ability to be flexible and customized
- Quota-share options available



CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies & endorsements

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements
- Claims handling group fully integrated with our underwriting team
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Streamlined Claim Reporting
- Strong relationships with top defense firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 12/30/2024 the National Indemnity group of insurance companies had \$452.4 billion in total admitted assets, with a \$284.6 billion in policy holder surplus*

* Source: Balance sheets as of 12/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

COVERAGES AVAILABLE

■ Lawyer Professional Liability

Targeted Customers

Firms with 100+ attorneys

Select Customers

Firms with 50-100 attorneys

■ Miscellaneous Professional Liability

Targeted Customers

Staffing Firms
Management Consultants
Marketing Firms
Real Estate Firms

■ Technology Services E&O

Targeted Customers

IT Training
IT Staffing Firms
Internet Service Providers
Software Design and Development
System Integration

Technology Consulting
Telecommunications Consulting Services
Managed Service Providers

■ Network Security & Privacy

Targeted Customers

Professional Service Firms
Technology / Telecom Companies
Financial Institutions
Asset Managers, Banks, Insurance
Companies

Select Customers

Healthcare
Retail

Not In Appetite

Power Utilities
Energy Companies
Municipalities
School Districts
Higher Education
Non Profits

BHSI

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

04/23/2025-A

CONTACTS

Jill Salmon

Head of Professional Liability Lines, U.S.
917.960.2447 O
646.468.6312 M
jill.salmon@bhspecialty.com

Brian Robb

Head of Cyber/MPL/Tech
646.822.7107 O
917.318.6734 M
brian.robb@bhspecialty.com

Monica Sodikoff

Head of Lawyers Professional Liability
312.702.2805 O
312.256.5513 M
monica.sodikoff@bhspecialty.com

Sean Clifford

VP, Cyber/MPL/Tech
917.830.2331 O
347.330.8907 M
sean.clifford@bhspecialty.com

Lisa Shapiro

VP, Cyber/MPL/Tech
312.702.2886 O
312.632.9235 M
lisa.shapiro@bhspecialty.com

James Cummings

Senior Underwriter, Cyber/MPL/Tech
312.702.2863 O
312.320.8427 M
james.cummings@bhspecialty.com

Ariana Lavelle

Underwriter, Cyber/MPL/Tech
312.702.2896 O
312.391.3269 M
ariana.lavelle@bhspecialty.com

Travis Bethune

Head of Customer & Broker Engagement, N.A.
415.659.5548 O
415.361.1845 M
travis.bethune@bhspecialty.com