

BHSI's US Marine team is focused on providing solutions within targeted industry segments across the Inland and Ocean Marine sectors.

We have deep in house Underwriting, Claims and Legal expertise to provide tailored coverage solutions for our customer's needs.

WHY BHSI?

- **Claims Is Our Product®** At BHSI, we know what claims excellence requires...and we have built our claims operation to deliver.
- Unrivalled service levels through experienced and responsive underwriters
- Admitted and Non Admitted Paper, AAIS Forms
- Maximum Line of \$25,000,000*
**risk profile dependent*

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 6/30/2024 the National Indemnity group of insurance companies had \$485.4 billion in total admitted assets, with a \$307.8 billion in policy holder surplus*

*Source: Balance sheets as of 6/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

TYPES OF COVERAGE AVAILABLE

- Stock Throughput
- Ocean/International Transit
- Domestic Transit
- Excess Stock
- Logistics
- Contingent Cargo Coverage

OCEAN MARINE CARGO & STP APPETITE GUIDE

- Experienced operators with best in class risk and supply chain understanding
- Long term relationships with customers
- Up to \$25,000,000 Limit
- Minimum Premium \$15,000
- Worldwide Coverage
- Can offer Incidental Retail Exposure
- Primary or Excess position and happy to assist in restructuring attempts
- Happy to offer Lead 100% terms to Follow QS lines
- To follow in 2025 - Multinational policy ability
- Certificate Generation system available

TARGET RISK CHARACTERISTICS

- Manufacturers and Distributors of finished goods
- Machinery and Equipment
- Food & Beverage, including alcohol
- Bulk liquids
- Containerized Goods
- Stock coverage with a balanced spread of exposure

OUT OF APPETITE

- Pharmaceuticals
- Project Cargo
- Autos
- DOL
- Livestock

BHSI

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

CONTACTS

Ben Wyatt

Head of Marine
332.204.2602 O
347.205.3231 M
ben.wyatt@bhspecialty.com

James Nasso

AVP, Marine
332.204.2610 O
917.984.3988 M
james.nasso@bhspecialty.com

Louis Eiler

Underwriter, Marine
332.204.2613 O
347-326-1249 M
louis.eiler@bhspecialty.com

Quincy Smith

Underwriting Technician
857.409.3345 O
quincy.smith@bhspecialty.com

CLAIMS

Chris Frick

Head of Marine Claims
332.204.2611 O
347-556-0898 M
chris.frick@bhspecialty.com

Alex Chase

Senior Claims Examiner
617.902.7187 O
617.283.2926 M
alex.chase@bhspecialty.com