BHSI
BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI's US Marine team is focused on providing solutions within targeted industry segments across the Inland and Ocean Marine sectors.

We have deep in house Underwriting, Claims and Legal expertise to provide tailored coverage solutions for our customer's needs.

WHY BHSI?

- **Claims Is Our Product**® At BHSI, we know what claims excellence requires...and we have built our claims operation to deliver.
- Unrivalled service levels through experienced and responsive underwriters
- Admitted and Non Admitted Paper, AAIS Forms
- Maximum Line of $25,000,000*
  *risk profile dependent

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 6/30/2024 the National Indemnity group of insurance companies had $485.4 billion in total admitted assets, with a $307.8 billion in policy holder surplus*

*Source: Balance sheets as of 6/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

yes.

WE CAN TAILOR THAT COVERAGE FOR YOU.

TYPES OF COVERAGE AVAILABLE

- Stock Throughput
- Ocean/International Transit
- Domestic Transit
- Excess Stock
- Logistics
- Contingent Cargo Coverage

OCEAN MARINE CARGO & STP APPETITE GUIDE

- Experienced operators with best in class risk and supply chain understanding
- Long term relationships with customers
- Up to $25,000,000 Limit
- Minimum Premium $15,000
- Worldwide Coverage
- Can offer Incidental Retail Exposure
- Primary or Excess position and happy to assist in restructuring attempts
- Happy to offer Lead 100% terms to Follow QS lines
- To follow in 2025 – Multinational policy ability
- Certificate Generation system available

TARGET RISK CHARACTERISTICS

- Manufacturers and Distributors of finished goods
- Machinery and Equipment
- Food & Beverage, including alcohol
- Bulk liquids
- Containerized Goods
- Stock coverage with a balanced spread of exposure

OUT OF APPETITE

- Pharmaceuticals
- Project Cargo
- Autos
- DOL
- Livestock

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