

TEAM AND CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

yes.

**WE CAN TAILOR THAT
COVERAGE FOR YOU**

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/12/2024 the National Indemnity group of insurance companies had \$452.4 billion in total admitted assets, with \$284.6 billion in policy holder surplus*

*Source: Balance sheets as of 30/12/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

COVERAGE

MARINE

- Cargo
- Stock Throughput
- Project Cargo/DSU
- Carriers Load
- Commercial Hull

COMMERCIAL INLAND MARINE (CIM)

- Contractors' Plant and Equipment (CP&E)
- Equipment Floater (Miscellaneous Property)

TRANSPORT & LOGISTICS LIABILITY

- Logistics Liability
- Port Operators Liability
- Cargo Terminal Liability
- Customs Broker & Freight Forwarder Liability

SPECIALTIES

- Bloodstock

INDUSTRY FOCUS

CARGO & HULL

- Manufacturing
- Food & Beverage Production
- Consumer Goods
- Government & Infrastructure
- Agribusiness
- Natural Resources - Mining, metals, etc
- Technology
- Carriers Load
- Inland, Harbour & Brown Water/Coastal Trading Vessels
- Tugs, Workboats, Pilot Boats, Dumb Barges, Tourist Charter Craft
- Offshore Supply, Dredges, Cargo Vessels, etc

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators
- Port and Terminal Operators
- Cargo Handling Facility Operators
- Customs Brokers and Freight Forwarders

CONTRACTORS' PLANT

- Civil Contractors/Construction
- Earth Moving Excavation
- Mining (above & underground)
- Dry Hire and Rental



Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

CONTACTS

SYDNEY OFFICE

Level 25, 8 Chifley Square
Sydney NSW 2000

Jake Hesson

Underwriting Manager, Marine
+61 448 031 771
jake.hesson@bhspecialty.com

Allen Paes

Manager, Inland Marine
+61 487 106 552
allen.paes@bhspecialty.com

Ben Atkins

Senior Underwriter, Inland Marine
+61 436 032 915
ben.atkins@bhspecialty.com

Regitze Hansen

Senior Underwriter, Marine
+61 448 613 869
regitze.hansen@bhspecialty.com

Carla Ryder

Senior Underwriter, Bloodstock
+61 429 354 725
carla.ryder@bhspecialty.com

Vikram Dogra

Underwriter, Marine
+61 456 848 631
vikram.dogra@bhspecialty.com

Jordan Hornby

Underwriter, Inland Marine
+61 457 408 016
jordan.hornby@bhspecialty.com

BRISBANE OFFICE

Level 11, 260 Queen Street
Brisbane QLD 4000

Barton Phillips

Head of Transport & Logistics
+61 418 957 497
barton.phillips@bhspecialty.com

Fiona Mannion

Marine Cargo Manager, QLD & WA
+61 429 348 415
fiona.mannion@bhspecialty.com

Laetitia Roney

Manager, Marine
+61 467 777 321
laetitia.roney@bhspecialty.com

Teresa Allomes

Underwriter, Marine
+61 407 665 650 M
teresa.allomes@bhspecialty.com

MELBOURNE OFFICE

Level 8 (South), 130 Lonsdale Street
Melbourne Victoria, Australia 3000

Brijesh Patel

National Manager, Marine Cargo
+61 409 563 731
brijesh.patel@bhspecialty.com

Tim Air

Executive Underwriter, Marine
+61 492 225 406
tim.air@bhspecialty.com

PERTH OFFICE

Level 13, 140 St George's Terrace
Perth WA 6000

Joel Mathew

Senior Underwriter, Marine
+61 448 059 684
joel.mathew@bhspecialty.com

Shaun Murphy

Senior Underwriter, Property
+61 409 620 948
shaun.murphy@bhspecialty.com

ADELAIDE OFFICE

Level 23, 30 Pirie Street
Adelaide SA 5000

Melinda Galliford

Senior Underwriter, Marine
+61 475 382 995
melinda.galliford@bhspecialty.com

CLAIMS

Megan Howe

Head of Claims, Australasia
+64 27 344 8224
megan.howe@bhspecialty.com

Blake Metham

*Claims Manager,
Contractors Plant and Equipment*
+61 407 668 611
blake.metham@bhspecialty.com

Wilson Salas

Claims Manager, Marine
+61 488 082 314
wilson.salas@bhspecialty.com

Laura Grant

Senior Claims Consultant, Marine
+61 477 333 676
laura.grant@bhspecialty.com

Harry Kong

Senior Claims Consultant, Marine
+61 499 694 008
harry.kong@bhspecialty.com

Elisa Ryder

Senior Claims Consultant, Marine
+61 437 539 282
elisa.ryder@bhspecialty.com

Liana Li

*Claims Consultant,
Contractors, Plant and Equipment*
+61 473 444 004
liana.li@bhspecialty.com

CUSTOMER & BROKER ENGAGEMENT

Lori Spoon

*Head of Customer & Broker
Engagement, Australasia*
+61 447 457 159
lori.spoon@bhspecialty.com