

### STRATEGIC RELATIONSHIPS

- Strategic execution with select brokers to ensure superior responsiveness
- Integrated underwriting and claims team dedicated to Private & Nonprofit businesses
- Regional, solution-oriented underwriting teams enhance broker and client relationships
- Customer Advisory Board promotes unfiltered dialogue

### SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex claims and settlements
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Streamlined Claim Reporting process
- Singularly focused on helping customers get the best outcomes when they have a claim
- Claims handling service backed by BHSI's unmatched financial strength
- Strong relationships with top defense firms

# partner.

IN LOCKSTEP WITH  
YOU, LONG TERM

### BHSI TEAM & CULTURE

- Collaborative model based on respect, excellence, integrity and passion
- Experienced people, empowered to deliver exceptional results
- Energetic team dedicated to customer service
- Uncomplicated organizational structure. Easy to navigate.

### COVERAGE DESIGNED FOR YOU

Straightforward, substantive 2015 policy forms that incorporate our corporate philosophy of "Simplicity over Complexity"

- Executive First® Private Company Portfolio  
*D&O, EPL, Fiduciary, Employed Lawyers and Crime*
- Executive First® Nonprofit Organization Portfolio  
*D&O, EPL, Fiduciary, Employed Lawyers and Crime*
- Executive First® Side A DIC Directors and Officers Liability
- Excess Follow-Form Liability

### FINANCIAL STRENGTH YOU CAN TRUST

- A++ from AM Best
- AA+ from Standards & Poor's
- \$452.4 billion in admitted assets
- \$284.6 billion in policyholder surplus

*Source: Balance sheets as of 12/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.*

## PRODUCT HIGHLIGHTS

- Comprehensive primary policy forms provide what customers want now
- Limits of up to \$25 million (additional limits available for preferred risks)
- Duty and non-duty to defend options
- EPL First™ value-added HR training, compliance and loss control services
- Multi-year policies for preferred risks
- Non-rescindable coverage
- The D&O coverage part includes “roadshow” coverage
- The EPL coverage part includes independent contractors when indemnified to the same extent as employees
- The definition of Wrongful Act in the Fiduciary coverage part includes acting in a settlor capacity with respect to any Sponsored Plan

## BROAD APPETITE

- Most privately held companies with revenues of \$10 million or more
- Most Nonprofit entities with budgets of \$10 million or more
- Currently not targeting: public officials, political organizations, financially distressed companies

*BHSI can also handle your financial institution and publicly traded commercial risks!*

# BHSI

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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