

Appetite Guide

ENERGY

MINIMUM PREMIUM: \$50,000 per policy

LINES OF BUSINESS: General Liability

Lead Umbrella Excess Liability

Discontinued Products

CAPACITY: 25M XS Capacity

Additional limits possible in select circumstances

FORMS: General Liability

Products Only
Umbrella
Retained Limit
Follow Form Excess

TARGETED CLASSES: Oil & Gas Exploration and Production Companies

Oil & Gas Contractors

Mining, Including underground coal, rock, metal,

and sand & gravel

Pipeline Operations and Maintenance, including

transmission and gathering

Pipeline Construction

Midstream and Transmission Systems, include storage

and terminal facilities

Gas Stations, C-Stores, and Fuel Marketers

Energy Machinery/Equipment Mfg., Distribution, & Rental

PROHIBITED CLASSES: Port/Marine Facilities

Logistics Companies

Training & Inspection Companies Emergency Medical Technicians

Caterers

Stand Alone Dams

RESTRICTIONS: Propane

Wildfire Utilities

RECENT ENERGY SUCCESSES

Manufacturer

- Large manufacturer of surface and subsea well head systems \$25M excess of \$25M base, filled gap in the tower resulting from reduced capacity in first 100M tower
- Estimated Premium \$900K+

Gathering System

- Midsized gas gathering pipeline company
- 5000+ miles of pipe and corresponding process/compression facilities
- \$25M excess of primary 1M
- Estimated Premium \$250K+

Service Contractor

- Smaller Oil & Gas service contractor
- · Maintain coverage and stem the tide of price increases
- Estimated Premium \$200K+

Large Transmission Pipeline System

- National Gas and Liquids Transmission Company
- · A unique program structure
- · Estimated Premium \$1.5M

Sand & Gravel Company

- · Regional Sand and Gravel Company
- · Primary CGL & Lead Umbrella, tailored coverage
- Estimated Premium ~\$800K

CONTACTS

Chuck Hasselback

Head of Energy & Environmental 617.936.2979 O 617.794.5633 M charles.hasselback@bhspecialty.com

Kathy Reid

Head of Casualty, North America 312.702.2801 O 312.509.0761 M kathy.reid@bhspecialty.com

Galan Riley

Head of Casualty, Canada 647.846.7808 O 647.631.5792 M galan.riley@bhspecialty.com

John Roe

Head of Construction, North America 917.960.2414 O 347.327.2887 M john.roe@bhspecialty.com

Matt Hale

Head of Casualty Underwriting Operations, U.S. 312.702.2802 O 312.835.1330 M matt.hale@bhspecialty.com

EASTERN REGION

Charles Beermann

Head of Casualty, East Region 770.625.2527 O 678.428.1015 M charles.beermann@bhspecialty.com

CENTRAL REGION

Marcie Stephan

Head of Casualty, Central Region 312.702.2803 O 312.509.0984 M marcie.stephan@bhspecialty.com

WESTERN REGION

Simon Maddick

Head of Casualty, West Region 415.659.5551 O 415.361.0546 M simon.maddick@bhspecialty.com

CUSTOMER & BROKER ENGAGEMENT

Renee Yozzi

Head of Customer & Broker Engagement, Eastern U.S. Region 917.960.2456 O 917.297.4487 M renee.yozzi@bhspecialty.com



Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.