

BHSI

BERKSHIRE HATHAWAY SPECIALTY INSURANCE



partner.
IN LOCKSTEP WITH YOU,
LONG TERM.

Berkshire Hathaway Specialty Insurance (BHSI) is a strong and trusted insurance partner. We provide commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, employer stop loss, accident and health, and homeowners insurance to customers worldwide.

Part of Berkshire Hathaway's insurance operations, we offer you the security of a top-rated balance sheet and the expertise of a worldwide team of professionals with excellent capabilities and character.

FINANCIAL STRENGTH

BHSI underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Our large and stable balance sheet gives us an exceptional ability to tackle complex risks; it enables us to provide consistent capacity and innovative, flexible solutions. It also means you can have the utmost confidence in our ability to pay covered claims – no matter how large the catastrophe or “long-tailed” the liability.

What does
our financial
strength
look like?

Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's, with **\$452.4 billion** in total admitted assets and **\$284.6 billion** in policyholder surplus*.

strength.

A STRONG TEAM,
OPERATIONALIZING A
STRONG BALANCE SHEET.

CLAIMS
IS OUR
PRODUCT.®

BHSI is committed to excellence in claims handling, and brings skill, efficiency, and transparency to all aspects of the claims process. Our clearly articulated service standards set our bar consistently high on everything from acknowledgement of claims, to communication throughout the life of a loss – and ensure no surprises.

We harness the latest claims handling technology, but are well aware that claims handling at its core is about people: People helping people recover from a loss, a business disruption, or a lawsuit large or small. Consequently, we bring both skill and compassion to the process. We are highly experienced and readily accessible: All customers have direct access to our senior claims handling team.

skilled.

DECADES OF EXPERIENCE DEVOTED
TO YOUR CLAIM.

PEOPLE

BHSI team members around the globe have exceptional individual expertise and a highly collaborative style. They excel individually and, working together, take our organization – and yours – to a higher level still.

At BHSI, our passion for what we do permeates every endeavor. We focus everyday on building everlasting – “forever” – relationships with our customers and business partners. We take great pride in knowing that our expertise, capacity and financial strength can bring certainty to your insurance programs for years to come.

team.

WORKING SHOULDER
TO SHOULDER WITH YOU.

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

PRODUCTS

Our wide range of insurance products is expanding every day. BHSI has both admitted and non-admitted underwriting capabilities. With our E&S capabilities, financial strength and yes-oriented culture, we offer maximum flexibility in customizing solutions for your needs.

CULTURE

In our every interaction with our customers, colleagues and business partners, we live the Berkshire Hathaway tradition of doing the right thing...and earn our reputation for trust, integrity and prudent risk taking.

Our organization is customer-first, through and through. Lean and responsive, we choose simplicity over complexity – and bring ease, speed, and efficiency to your world of insurance.

agile.

CUSTOMER FOCUS,
UNENCUMBERED.



Visit **www.bhspecialty.com** for the latest on our expanding product lines.

BHSI

Atlanta | Boston | Chicago | Columbia | Dallas | Houston | Indianapolis | Irvine | Los Angeles | New York
Plymouth Meeting | San Francisco | San Ramon | Seattle | Stevens Point | Adelaide | Auckland
Barcelona | Brisbane | Brussels | Calgary | Cologne | Dubai | Dublin | Frankfurt | Hamburg | Hong Kong
Kuala Lumpur | London | Lyon | Macau | Madrid | Manchester | Melbourne | Milan | Munich | Paris | Perth
Singapore | Stockholm | Sydney | Toronto | Zurich

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For more information, contact info@bhspecialty.com.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI ASIA MIDDLE EAST

Berkshire Hathaway Specialty Insurance (BHSI) Asia Middle East provides commercial property, energy, marine, construction, terrorism, casualty, executive & professional lines, transactional liability, surety and accident & health insurance.

Coverage

PROPERTY

- Property All Risk
- Business Interruption
- Standalone Natural Catastrophe
- Standalone Terrorism

ENERGY

- Property All Risk
- Business Interruption
- Single Peril Natural Catastrophe
- Standalone Terrorism

MARINE

- Marine Cargo
- Marine Project Cargo and Delay in Startup
- Marine Liability
 - Port and Terminal Liability
 - Freight Forward Liability
 - Multi-Model Transport Liability
 - Ship Repairers Liability

Coverage

CONSTRUCTION

- Project Contractors All Risks including Delay in Startup
 - Erection All Risks
 - Delay in Start Up
 - CAR/EAR Third Party Liability
 - Civil Engineering Completed Risks (CECR)
 - Contractors Plant and Machinery (CPM)
 - Master Builder Risks or Contractor Annuals
-

CASUALTY

- Employees' Compensation, Work Injury Compensation and Employer's Liability
 - General Liability
 - Products Liability
 - Excess Liability/Umbrella Liability
 - Third Party Auto Fleet
 - Construction General Liability – onshore and offshore projects
 - Energy General Liability – upstream and downstream sectors
-

EXECUTIVE & PROFESSIONAL LINES

- Executive First Directors and Officers Liability
 - Professional First Professional Indemnity Insurance
 - Professional First Asset Manager Liability – Asset Managers
 - Executive First Public Offering of Securities Insurance
 - Executive First Side A DIC Directors and Officers Liability Insurance
 - Professional First Financial Institution Professional Insurance
 - Executive First Private Company Portfolio Insurance
 - Executive First Nonprofit Portfolio Insurance
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TRANSACTIONAL LIABILITY

- Representations and Warranties Insurance
 - Contingent Liability Insurance
 - Tax Liability Insurance
-

SURETY

- Performance Bonds
 - Advance Payment Bonds
 - Maintenance Bonds
 - Supply Bonds
 - Warranty Bonds
-

ACCIDENT & HEALTH

- Group Accident
- Group Travel

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI AUSTRALIA

Berkshire Hathaway Specialty Insurance (BHSI) Australia provides commercial property, casualty, healthcare lines, accident & health, executive and professional lines, cyber, construction, power, energy, mining and marine, transport & logistics liability insurance.

Coverage

PROPERTY

- All Risk Property
- Terrorism

Industry Focus

- Real Estate Portfolios/Property Owners
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing
- Food & Beverage Production
- Transport & Logistics/Warehousing Distribution
- Government & Infrastructure

MINING & ENERGY

- Industrial Special Risks
- Energy Package
- Oil & Gas Production
- Oil & Gas Pipelines
- Oil Refining
- Fuel Storage and Distribution
- LNG Production
- Open Cut Mining
- Underground Mining
- Minerals and Metals Processing
- Petrochemical Manufacturing

CONSTRUCTION

- Industrial Special Risks
- Project Specific Contract Works
- Annual Contract Works
- Delay in Startup
- Surety
- Buildings - Commercial and Residential
- Infrastructure - Roads, Railways, Bridges, Airports, Pipelines
- Manufacturing, such as Food & Beverage, etc.
- Power Generation
- Electricity Transmission and Distribution
- Mining

Coverage

Industry Focus

CASUALTY

- General Liability
- Umbrella Liability
- Excess Liability
- Construction Liability

- Manufacturing & Distribution
- Power & Utilities
- Mining & Energy
- Oil & Gas
- Construction
- Professional Services
- Healthcare & Life Sciences

EXECUTIVE & PROFESSIONAL LINES

COMMERCIAL LINES

- Directors and Officers Liability
- Public Offering of Securities Insurance
- Employment Practices Liability
- Commercial Crime
- Statutory Liability

- Publicly Traded and Large Privately Owned Commercial Firms

FINANCIAL INSTITUTIONS

- Asset Manager Liability Insurance
- FI Civil Liability
- FI Crime
- FI Directors & Officers
- Employment Practices Liability

- Asset managers - Managed Funds, AREITS's, Hedge Funds, Private Equity Firms, Venture Cap Firms, Insurance Companies and Brokerages

PROFESSIONAL LINES

- Technology Professional Liability
- Miscellaneous Professional Liability
- Excess Professional Liability
- Financial Planners Professional Liability

- IT Liability
- Media Liability
- Management Consultants
- Miscellaneous Professions
- Accountants
- Law firms
- Financial Planners

CYBER

- Business Interruption Loss
- Rectification Costs
- Regulatory Costs
- Extortion Costs
- Emergency Response Costs

- Financial Institutions
- Healthcare
- Education

MARINE

- Inland Marine - Cargo
- Ocean Marine - Cargo
- Stock Throughput
- Project Cargo/DSU
- Contractors' Plant and Equipment
- Equipment Floater (Miscellaneous Property)

- Manufacturing
- Food & Beverage Production
- Warehousing Distribution
- Government & Infrastructure
- Oil & Gas Production
- Fuel Storage and Distribution
- Mining
- Minerals and Metals Processing
- Petrochemical Manufacturing
- Civil Contractors/Construction
- Earth Moving Excavation

Coverage

Industry Focus

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators Liability
 - Port Operators Liability
 - Cargo Handling Facility Liability
 - General Marine Liability
 - Transport Operators
 - Courier Operators
 - Rail Operators
 - Container Freight Stations
 - Warehouse & Distribution Operators
 - Bulk Terminal Operators
-

ACCIDENT & HEALTH

- Corporate Travel
 - Group Personal Accident
 - Group Expatriate/Inpatriate
 - Group Journey
 - Group Voluntary Workers
 - Professional & Financial Services
 - Architects/Engineers
 - Education
 - Construction
 - Associations
 - Mining
 - Aged Care
 - Charity & Not For Profit
 - Entertainment & Sport
 - Power, Energy & Infrastructure
-

HEALTHCARE LIABILITY

- Healthcare Medical Malpractice Primary
 - Healthcare Medical Malpractice Excess Follow Form
 - Medical Malpractice
 - Hospitals & Healthcare Systems
 - Outpatient Care (Specialist clinics/Medical Imaging/Pathology)
 - Large Medical Facilities
 - Senior Care & Ageing Services
 - Medical Indemnity for Individual Medical Practitioners
 - Clinical Trial Insurance
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RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

AUSTRALIA TEAM

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BHSI BELGIUM

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Our Products

PROPERTY

- All risk policies or named perils
- Stand alone CAT cover
- Position:
 - Coinsurance
 - Primary or Excess
- Territoriality: worldwide
- Dedicated CAT Analyses
- Engineering / Prevention
- Average Net Capacity of 25-30m€, up to 50m€ for specific risks
- Minimum Premium BHSI (our share):
 - 50 000€ (our share) in Property
 - 100 000€ (our share) in Energy

Industry Focus

- Aerospace
- Chemical
- Communications
- Electrical
- Food & Beverage
- Glass and Aggregates
- Healthcare
- Infrastructure
- Institutional
- Metal
- Oil and Gas
- Pharmaceutical and Cosmetics
- Power Generation
- Real Estate
- Renewable Energy
- Rubber and Plastics
- Textiles
- Warehousing

Our Products

CASUALTY

- Main Coverages:
 - Public Liability
 - Products Liability
- Position:
 - Lead and/or Coinsurance
 - Primary and/or Excess
- Territoriality: worldwide
- Maximum capacity: up to 50m€
- Minimum Premium BHSI: 15 000€ (our share)

Industry Focus

- Manufacturing
- Food & Beverage
- Machinery
- Trading and Distribution
- Hotels
- Textiles
- Real Estate

ENVIRONMENTAL

- Environmental Impairment Liability, Clean-up costs and environmental damage
- Gradual / Accidental
- Contractors pollution liability
- Business interruption extension
- Large and Corporate risks
- Leader or Coinsurer
- Primary or Excess
- Multinational
- Manufacturing
- Distribution and Logistics
- Food and Beverage
- Pharma
- Real Estate
- Asbestos Removal
- Oil Industry

EXECUTIVE & PROFESSIONAL LINES

- Key Products :
 - Director's and Officer's Liability
 - Professional Liability
 - Crime
 - Employment Practice Liability
 - Pension Trustee Liability
 - Cyber
- Position :
 - Lead and/or Coinsurance
 - Primary and/or Excess
 - Cyber : in excess of min. 20m€
- Capacity in D&O up to max. of 25m€
- Capacity in Commercial PI up to max. of 15m€
- Capacity in Cyber up to max. of 10m€
- Capacity in FI (PI and Crime) up to 10m€
- Minimum premium BHSI : 7 500€ (our share)
- D&O for commercial companies - all industries
- All products for different types of Financial Institutions: Banks, Insurers, Private Equity, Asset Management
- Targeted Sectors in Commercial PI: Management consultants (marketing, business development, HR), IT/Technology, Media, Miscellaneous, regulated professions

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI CANADA

Berkshire Hathaway Specialty Insurance (BHSI) Canada provides commercial property, casualty, marine, executive and professional lines insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Terrorism

Industry Focus

- Real Estate Companies
- Public Entities
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing Companies
- Retail Entities

INLAND MARINE

- Blanket Builder's Risk
- Open Builder's Risk
- Contractors' Equipment
- Motor Truck Cargo
- Other miscellaneous floaters

- Developers
- General Contractors
- Logistics
- Mining
- Oil & Gas
- Utilities

OCEAN MARINE

- Ocean Cargo

- Importers & Exporters
- Life Sciences
- Logistics
- Manufacturing & Distribution
- Retail
- Technology
- Wholesalers

CASUALTY

- General Liability
- Lead Umbrella
- Excess Liability

- Manufacturing & Distribution
- Real Estate & Retail (SIR)
- Hospitality
- Energy & Energy Related
- Construction
- Financial Institutions

Coverage

Industry Focus

ENERGY

- General Liability
- Lead Umbrella
- Follow Form Excess
- Occurrence & Claims Made Cover
- Builder's Risk / EAR
- Property

- Oil & Gas Lease Operators
- Oil & Gas Contractors
- Mining Including Underground
- Gathering and Transmission Pipelines
- Gas Stations, Fuel Distributors
- Power Generators
- Processing
- Refining (Property)
- Oil Sands/SAGD/NGL Operations
- Energy Construction Projects
- Power Generation & Distribution
- Renewable Energy

ENVIRONMENTAL

- Pollution Legal Liability
- Contractor's Pollution Legal Liability (Practice and Project Specific)
- Follow Form Excess

- Manufacturers, Light Industrial, Distributors & Warehousing, Commercial, Institutional
- General Contractors, Trade Contractors, Remediation Contractors

COMMERCIAL AUTO

- Owned Automobile
- Garage Automobile
- Lessor's Contingent Automobile

- Construction Practice
- Energy
- Manufacturing
- Distribution
- Hospitality
- Financial Lines
- Automobiles licensed across Canada

EXECUTIVE LINES, COMMERCIAL & FINANCIAL

- Directors and Officers Liability
- Side A D&O
- Commercial Crime
- Fiduciary Liability
- Fidelity Bonds
- Financial Errors & Omissions
- Employment Practices Liability
- Excess Follow Form
- Network Security & Privacy Liability (Cyber)

- Publicly Traded and Large Privately Owned Commercial Firms
- National & Regional Banks and Credit Unions
- Asset Managers – Mutual Funds, Hedge Funds Investment Advisors, Private Equity Firms, Venture Firms, Life Agents, Broker Dealers
- Insurance Companies and Brokerages

PROFESSIONAL LINES

- Miscellaneous Professional Liability
- Excess Professional Liability

- Manufacturing
- Miscellaneous Professionals
- Lawyers
- Technology
- Real Estate
- Architects & Engineers*
- Accountants*
- Network Security & Privacy Liability (Cyber)

CONSTRUCTION

- Practice Policies (CGL, Umbrella, Excess)
- Owner Controlled Insurance Programs (OCIP)
- Contractor Controlled Insurance Program (CCIP)
- Builder’s Risk / CAR
- Contractors Protective, Professional, and Pollution Liability (Practice, Project Specific, and Excess)
- Contractor’s Pollution Legal Liability (Practice, Project Specific, and Excess)
- Design-Build Contractors
- Heavy Commercial Trades
- General Contractors
- Infrastructure Projects
- Healthcare Projects
- Energy Projects
- Commercial Buildings
- Tunneling
- Remediation/Restoration Contractors
- Industrial

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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In Canada it underwrites on the paper of National Liability & Fire Insurance Company, a part of Berkshire Hathaway’s National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor’s. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI FRANCE

BHSI France provides General Property, Energy, Construction, Casualty, Environment, Executive and Professional Lines and Marine Insurance.

Coverage

PROPERTY

- All Risk Property
- Terrorism
- Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)

Industry Focus

- Manufacturing Companies
- Food & Beverage Processing
- Minerals and Metals Processing
- Transport & Logistics / Warehousing Distribution
- Real Estate Portfolios
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Government & Infrastructure
- Public Entities

POWER, ENERGY & MINING

- Industrial Special Risks
- Energy Package
- Power generation
- Electricity transmission and distribution
- Oil & Gas production
- Oil & Gas pipelines
- Oil refining
- Fuel Storage and Distribution
- Petrochemical manufacturing
- Renewable Energy
- Mining

CONSTRUCTION

- Builder's Risk / CAR / EAR
- Project policies, Annual policies
- Leader or Coinsurer
- CAT Analysis
- All activity sectors and types of projects excluding:
- Policies for individuals
- Custom Home Builder (CMI)
- Constructions projects below 10m of Total Sum Insured
- Annual Policies below 50k of premium

Coverage

CASUALTY

- Public and Product Liability
- Large and Corporate risks
- Leader or Coinsurer
- Primary or Excess
- Multinational

Industry Focus

- Manufacturing
- Retail
- Luxury
- Food & Beverage
- Trading & Distribution
- Hotels

ENVIRONMENTAL

- Environmental Impairment Liability, Clean-up costs and environmental damage
- Gradual / Accidental
- Contractors pollution liability
- Business interruption extension
- Large and Corporate risks
- Leader or Coinsurer
- Primary or Excess
- Multinational
- Manufacturing
- Distribution and Logistics
- Food and Beverage
- Pharma
- Real Estate
- Asbestos Removal
- Oil Industry

EXECUTIVE LINES FINANCIAL INSTITUTIONS

- D&O Liability Insurance
- Side A DIC Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Pension Trustee Liability Insurance
- Employment Practices Liability
- Public Offering of Security Insurance
- Asset managers - Investment managers, Investment Advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- Corporate Finance Firms
- Insurance Companies
- Mutual Companies
- Regulated activities
- Other diversified Financial Institutions

EXECUTIVE LIABILITY COVERAGE

- D&O Liability Insurance
- Side A DIC Insurance
- Prospectus Offering of Security Insurance
- Employment Practices Liability
- Pension Trustee Liability Insurance
- Multinational
- Publicly locally traded
- Publicly US traded
- Large privately owned

CYBER LIABILITY

- Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties
- Technology Companies
- Financial Institutions
- Media Companies
- Hospitality
- Manufacturing

PROFESSIONAL LINES

- E&O/Casualty/ Product Liability combined
- Cyber Liability for professional service firms
- Tech
- Professional services
- Miscellaneous PI
- Consultants
- Marketing firms
- Regulated activities (lawyers, accountants)

Coverage

MARINE

- Marine cargo
- Stock Throughput
- Project Cargo and Delay in Start-up
- Marine Cargo including Commodities
- Marine Equipment and Subsea

Industry Focus

- Oil, gas, petrochemical
- Manufacturing and distribution
- Importers and exporters
- Mining
- Logistics
- Technology

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI GERMANY

Berkshire Hathaway Specialty Insurance (BHSI) Germany provides executive & professional lines, casualty, commercial property, engineering, healthcare professional liability and marine insurance.

Coverage

CASUALTY

- General Liability
- Property Liability
- Recall Coverage
- Excess Liability

Industry Focus

- Manufacturing & Distribution
- PharmChem
- Hospitality & Healthcare Facilities
- Energy & Energy Related
- Construction
- Financial Institutions

EXECUTIVE & PROFESSIONAL LINES

- D&O insurance (corporate solution)
- Insurance solutions for financial service providers (D&O, E&O, VSV or combination solutions)
- Insurance solutions for financial market issues e.g. securities issues in IPOs, bond issues or capital increases)
- Structuring and management of multinational insurance programs
- Publicly Traded and Large Privately Owned Commercial Firms
- National & Regional Banks and Credit Unions
- Asset managers – Mutual Funds, Hedge Funds Investment Advisors, Private Equity Firms, Venture Cap Firms
- Insurance Companies

HEALTHCARE PROFESSIONAL LIABILITY

- Healthcare Medical Malpractice Primary (SIR / "stop loss")
- Healthcare Medical Malpractice Excess Follow Form
- Medical Malpractice
- Hospitals
- University Hospitals
- Large Medical Facilities

Coverage

MARINE

- Cargo Insurance
- Stock Throughput (STP) Insurance
- Project Cargo and ALOP / DSU Insurance
- Exhibition, Removal Goods and Luggage Insurance
- Freight Forwarder & Carriers Liability
- Shippers-Interest Insurance

Industry Focus

- Importers & Exporters
- Manufacturing & Distribution
- Wholesale & Retail
- PharmChem
- Automobiles
- Metal Processing
- Technology

PROPERTY

- All Risk Property
- Terrorism
- Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)

- Manufacturing Companies
- Food & Beverage Processing
- Minerals and Metals Processing
- Transport & Logistics / Warehousing Distribution
- Real Estate Portfolios
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Government & Infrastructure
- Public Entities

POWER, ENERGY & MINING

- Industrial Special Risks
- Energy Package

- Power generation
- Electricity transmission and distribution
- Oil & Gas production
- Oil & Gas pipelines
- Oil refining
- Fuel Storage and Distribution
- Petrochemical manufacturing
- Renewable Energy
- Mining

CONSTRUCTION

- Project Contractors AR
- Project Erection AR
- Project Specific Contract Works
- Annual Contract Works
- Delay in Startup

- Buildings: Residential, Commercial, Industrial, etc.
- Infrastructure: Roads, Railways, Bridges, Airports, etc.
- Energy: Pipelines, Oil & Gas, LNG, Refineries, etc.
- Power generation: Conventional and Renewable
- Wet Risks: Dams, Jetties, Harbors, etc.

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI IRELAND

Berkshire Hathaway Specialty Insurance (BHSI) Ireland provides casualty, property, executive and professional lines, including D&O, PI and healthcare liability insurance.

Coverage

CASUALTY

- Primary Public / Products Liability
- Excess Liability
- UK/Eire Employers Liability
- Motor Liability (Loss corridors/deductible buyouts)
- Global Corporate
- Mid Market
- Non Conventional

Industry Focus

- Security Companies
- Manufacturing & Distribution
- Sports, Entertainment, Leisure
- Real Estate & Retail
- Energy & Energy Related
- Construction
- Annuals
- Projects
- Education
- Media
- Transport
- Utilities/Telecoms

GENERAL PROPERTY

- All Risks - Direct Business, including Terrorism
 - Single Peril
 - Quota-share/Excess/Primary
 - Delegated Authority
 - Manufacturing
 - Financial Institutions
 - Healthcare Facilities
 - Distribution and Logistics
 - Telecommunications/Technology
 - Real Estate
 - Retail
 - Food and Beverage
-

Coverage

PROFESSIONAL LINES

Professional Liability

- Miscellaneous PI
- Architects & Engineers
- Tech & Media
- Design & Construct
- Cyber Liability for Professional Services Firms

Industry Focus

- Design Professionals
- Construction Managers
- Other professionals in the construction industry
- Solicitors
- Accountants
- Employment Agents
- Consultants
- Marketing Firms
- Property Managers

EXECUTIVE LINES

Financial Institutions

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance

- Asset managers – Investment managers, Investment advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- Corporate Finance Firms
- Insurance Companies
- Other diversified Financial Institutions

Executive Liability

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- Commercial Crime Insurance
- Employment Practices Liability
- Prospectus Offering of Securities Insurance

Cyber Liability

- Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties

- Technology Companies
- Telecommunications Companies
- Financial Institutions
- Banks/Asset Managers/Insurance Companies
- Media Companies
- Hospitality
- Manufacturing
- Publicly Traded and large Privately owned Commercial firms

CONSTRUCTION

- Project Specific:
 - Contract Works (C.A.R. / E.A.R.)
 - Primary Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works

- Buildings
- Civil Works
- Power Generation
- Oil, Gas & Petrochemical
- Mining, Metals and Manufacturing

Coverage

Industry Focus

HEALTHCARE LIABILITY

- Healthcare Medical Malpractice Primary
- Healthcare Medical Malpractice Excess Follow Form
- Medical Malpractice
- Combined EL/PL/Products Medical Malpractice Policy
- Hospitals & Healthcare Providers
- Outpatient Care (Specialist clinics/Medical Imaging/Pathology)
- Large Medical Facilities
- Senior Care & Ageing Services

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI ITALY

Berkshire Hathaway Specialty Insurance (BHSI) Italy provides property, energy, construction, casualty and executive & professional lines insurance.

Coverage

PROPERTY, ENERGY, & CONSTRUCTION

- All Risks, Named Perils
- Standalone risks
 - CAT
 - Machinery/Equipment/Electronic Breakdown
 - Parametric insurance
- Construction CAR/EAR
 - Coverages/sections
 - Material Damage
 - Third Party Liability
 - ALOP / DSU
 - Single projects, annual-/open covers
- Territoriality: Global
- Leader / Co-insurance
- Primary / Excess layers
- Risk Engineering service
- Dedicated NAT CAT analyses
- Average net capacity deployed 15-25m€
- Minimum premium 50.000€ (BHSI share)

Industry Focus

- Aerospace
- Chemical
- Commercial, retail
- Communication, IT, Technology
- Education, universities
- Food & Beverage
- Healthcare, hospitals
- Infrastructure
- Manufacturing, Industrial risks
- Metals
- Pharmaceuticals
- Real Estate – hotels, offices, residential, shopping centers
- Textiles
- Warehousing, logistics
- Energy sectors / Natural Resources
 - Power Generation: thermal/conventional and renewables
 - Energy transmission and distribution
 - Oil & Gas, petrochemicals, refineries, tank farms/terminals

Coverage

CASUALTY

- Third Party General Liability
- Employers Liability
- Products Liability / Recall
- Lead and/or Co-insurance
- Primary and/or Excess
- Multinational Programs
- Territoriality: worldwide
- Maximum capacity: up to 25m€
- Minimum Premium BHSI: 25.000€ (BHSI share)

Industry Focus

- Food and Beverage
- Trading & Distribution
Wholesale & Retail
- Media and Technology/Telecommunications
- Manufacturing
- Real Estate
- Luxury
- Transport and Logistics
- Energy and Construction

EXECUTIVE & PROFESSIONAL LINES

FINANCIAL INSTITUTIONS

- D&O Liability Insurance
- Side A DIC Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance
- Pension Trustee Liability Insurance
- Asset managers – Mutual Funds, Hedge-Funds, Investment Advisors
- Private Equity Firms and Venture Capital Firms, Holding companies
- Banks – Investment Banks, National Banks, Regional Banks, Cooperative Banks, branches of foreign banks
- Corporate Finance Firms
- Financial Services Provider of non-performing loans

COMMERCIAL INSTITUTIONS

- D&O Liability Insurance
- Side A DIC Insurance
- Commercial Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance
- Publicly Traded and large Privately owned Commercial firms

PROFESSIONAL LINES

- Professional Liability
 - Architects & Engineers
 - Accountants
 - Lawyers
 - Technology
 - Miscellaneous PI
 - Manufacturers
- Architecture & Engineering firms
- Design & Build contractors
- Other professionals in the construction industry
- Technology services providers
- Law firms
- Non-regulated professional services firms

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

NEW ZEALAND

Berkshire Hathaway Specialty Insurance (BHSI) New Zealand provides corporate and commercial property, accident and health, marine, casualty, executive and professional lines and cyber insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Parametrics

Industry Focus

- Real Estate Portfolios/Property Owners
- Financial Institutions
- Hospital & Healthcare Facilities
- Manufacturing
- Food & Beverage Production
- Government & Infrastructure

POWER, ENERGY & MINING

- All Risk Property
- Power Generation
- Electricity transmission and distribution
- Oil & Gas production
- Oil & Gas pipelines
- Oil refining
- Fuel Storage and Distribution
- Mining

ACCIDENT & HEALTH

- Corporate Travel
- Group Personal Accident
- Group Expatriate/Inpatriate
- Accountants & Consultants
- Professional & Financial services
- Financial Institutions
- Architects/Engineers
- Education and Healthcare
- Construction
- Associations
- Government and Infrastructure
- Manufacturing

Coverage

MARINE

- Marine Cargo
- Marine Stock Throughput
- Project Cargo/DSU
- Carriers Liability
- Customs Broker & Freight Forwarder Liability
- Logistics Liability
- Port Operators Liability
- Cargo terminal Liability
- Commercial Hull
- Contractors Plant & Equipment
- Equipment Floater
- Buildings In Transit

Industry Focus

- Primary Industries
- Manufacturing
- Food & Beverage Production
- Consumer Goods
- Forestry
- Warehousing Distribution
- Government & Infrastructure
- Inland, Harbour & Brown Water/Coastal Trading Vessels
- Tugs, Workboats, Pilot Boats, Dumb Barges, Tourist Charter Craft
- Civil Contractor/Construction
- Earth Moving Excavation
- Mining
- Dry Hire & Rental

CASUALTY

- Combined General Liability
- Excess/Umbrella Liability
- Life Sciences Liability
- Single Project Construction Liability
- Employers Liability
- Bailees Liability
- Defense Base Act
- Manufacturing & Distribution
- Public Sector
- Power & Utilities
- Mining & Energy
- Oil & Gas
- Construction
- Professional Services
- Education & Healthcare
- Life Sciences

EXECUTIVE & PROFESSIONAL LINES

- Directors and Officers Liability
- Professional Indemnity
- Technical Liability
- Cyber
- Statutory Liability
- Crime
- Employment Practices Liability
- Management Liability
- Associations Liability
- Prospectus Liability
- Financial Institutions Professional Indemnity
- Investment Managers Insurance
- Single Project PI
- Publicly Traded and Privately Owned Companies
- Financial Institutions
- Asset Managers – Managed Funds, REITS's, Private Equity Firms, Venture Capital
- Architects and Engineers
- Miscellaneous Professions
- Software Developers and Providers
- Not for Profit Associations

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk-based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost-effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

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Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) NZ company No. 5737531, FSP 445946 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In New Zealand it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI NORDICS

Berkshire Hathaway Specialty Insurance (BHSI) Sweden provides executive & professional lines and property insurance.

Coverage

COMMERCIAL LINES

- Directors and Officers Liability
- Public Offering of Securities Insurance
- Employment Practices Liability
- Commercial Crime

Industry Focus

- Publicly Traded and Privately Owned Companies

PROFESSIONAL INSTITUTIONS

- Technology Professional Liability
- Miscellaneous Professional Liability
- Excess Professional Liability
- Miscellaneous Professions
- IT Liability
- Media Liability
- Law firms

FINANCIAL INSTITUTIONS

- FI Professional Liability
- FI Crime
- FI Directors & Officers
- Asset Manager Liability Insurance
- Banks
- Asset Managers – Mutual Funds, Private Equity Firms, Venture Capital Firms
- Insurance Companies
- Other diversified Financial Institutions

TECHNICAL PROPERTY

- Power (both generation and distribution)
- Renewable energy
- Pulp and Paper
- Petrochemical manufacturing
- Minimum premium 20 000 EUR for BHSI share

CONSTRUCTION

- CAR/EAR
- TPL incl principals liability
- Delay in start-up
- Industrial/energy related projects
- Large infrastructure
- Traditional CAR-projects
- Position: co-/reinsurer and lead from Q3 2025
- Annual policies outside of scope until 2026 unless captive retro or excess

Coverage

CONSTRUCTION

- CAR/EAR
- TPL incl principals liability
- Delay in start-up

Industry Focus

- Industrial/energy related projects
 - Large infrastructure
 - Traditional CAR-projects
 - Position: co-/reinsurer and lead from Q3 2025
 - Annual policies outside of scope until 2026 unless captive retro or excess
-

GENERAL PROPERTY

- All Risk Property
 - Terrorism
 - Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)
 - Manufacturing Companies
 - Food & Beverage Processing
 - Minerals and Metals Processing
 - Chemical
 - Electrical
 - Plastic/Rubber
 - Transport & Logistics / Warehousing Distribution
 - Commercial Real Estate Portfolios
 - Financial Institutions
 - Hospital & Healthcare Facilities
 - Schools, Colleges & Universities
 - Government & Infrastructure
 - Public Entities
-

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI SPAIN

Berkshire Hathaway Specialty Insurance (BHSI) Spain provides commercial property, including construction and power, energy and mining, casualty, executive and professional lines and marine insurance.

Our Products

PROPERTY

- All Risks Property Damage and Business Interruption
- CAT only
- Quota Share/Primary/Excess of loss
- Infrastructures (roads, airports, ports and terminals, desalination plants)
- Rail (light rail, trams, metros)
- Chemical Processing
- Manufacturing Companies
- Transport and Logistics
- Pharmaceutical Industry
- Real Estate

CONSTRUCTION

- Single Projects:
 - Contract Works (CAR/EAR)
 - Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works
- CAT only
- Inherent Defects Insurance (IDI/Decennial)
- Power generation: Conventional and Renewable
- Energy : Pipelines, Oil & Gas, LNG, Refineries, etc.
- Buildings : Commercial, Industrial, Residential, etc.
- Infrastructures: Roads, Railways, Airports, Bridges
- Wet Risks : Dams, Jetties, Harbors, etc.

POWER, ENERGY & MINING

- All Risks Property Damages and Business Interruption
- Machinery Breakdown
- CAT only
- Construction & Operation package
- Quota Share/Primary/Excess of loss
- Operational Power & Utilities
- Renewable Energy
- Mid/Down-stream Energy
- Mining including underground

Our Products

CASUALTY

- Third Party General Liability
- Employers Liability
- Products Liability
- Construction Liability
- Primary and Excess

Industry Focus

- Manufacturing and Distribution
 - Real Estate
 - Transport and Logistics
 - Media and Technology/Telecommunications
 - Food and Beverage
 - Energy and Construction
-

EXECUTIVE LINES, COMMERCIAL & FINANCIAL INSTITUTIONS

- Directors and Officers Liability
 - Side A D&O Insurance
 - Excess D&O
 - Employment Practice Liability
 - Commercial Crime
 - F1 Crime Insurance
 - Financial Error & Omissions
 - Prospectus Offering of Securities Insurance
 - Publicly Traded and Large Privately Owned Commercial Firms
 - Banks – Investment Banks
 - Asset Managers – Mutual Funds, Hedge Funds, Private Equity Firms, Venture Capital Firms
 - Insurance Companies and Brokerages
 - Other diversified Financial Institutions
-

PROFESSIONAL LINES & CYBER

- Professional Liability
 - Cyber Liability
 - Lawyers
 - Solicitors and Accountants
 - Architects & Engineers
 - Media
 - Technology
 - Real Estate
 - Miscellaneous
 - Consultants
 - Marketing Firms
-

MARINE

- Marine Cargo
- Stock Throughput
- Project Cargo and Delay in Start Up
- Marine Equipment
- Importers and Exporters
- Manufacturing and Distribution
- Energy and Construction: Oil, Gas, Petrochemical and Renewables
- Mining and Metallurgy
- Technology

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI SWITZERLAND

Berkshire Hathaway Specialty Insurance (BHSI) Switzerland provides executive & professional lines, casualty and property insurance.

Coverage

CASUALTY

- Public and Product Liability
- Environmental Liability
- Recall Cost Insurance
- Excesses
- Multinational Programs

Industry Focus

- Automotive
- Chemical
- Construction
- Energy
- Wood
- Plastics
- Machinery and Equipment
- Metal Industry

EXECUTIVE & PROFESSIONAL LINES

- D&O insurance
- Insurance solutions for financial service providers (D&O, PIFI, VSV or combination solutions)
- Insurance solutions for financial market issues (e.g. IPO, Spac, securities issues for IPOs, capital increases)
- Structuring and management of international insurance programme

PROPERTY DAMAGE AND BUSINESS INTERRUPTION

- All Risks
- Single Perils (e.g. Named Perils, Natural Hazards,...)
- In combination with Property Damage additional coverage for:
 - Machinery Breakdown (MB / MBBI)
 - Erection and/or Construction All Risks (EAR / CAR)
 - Cargo Insurance (Inland Marine)
- Specified insurance solutions (e.g. Terrorism, Deductible Buy Down, Parametric Solutions, pure DIC/DIL,...)
- Manufacturing (Plastics, Food, Concrete, Product Assembly, Electrical)
- Textiles
- Food and Beverages
- Distribution and Logistics
- Infrastructure
- Chemical and Pharmaceutical
- Oil, Gas, and Petrochemical operations (Mid/Down-Stream Energy)
- Power and Utilities (Renewable Energy, as well as conventional)
- Pulp and Paper

Coverage

TECHNICAL INSURANCES

- Machinery Breakdown (MB / MBBI) including Electronic Breakdown
- Erection and/or Construction All Risks (EAR / CAR) including Advanced Loss of Profit (ALoP) and Delay in Start Up (DSU)
- Coverage for pure Difference in Conditions (DIC) and/or Difference in Limits (DIL)
- Specified insurance solutions (e.g. Terrorism, Guarantee, Parametric Solutions,...)

Industry Focus

CAR / EAR

- Buildings
- Road / Railways / Bridges / Infrastructure
- Plant engineering and Construction
- Industrial Facilities of all kinds

POWER AND MB/MBBI

- Conventional Power Generation (Coal, Gas, Hydropower, Biomass)
- Renewal Energy: Onshore Wind - Solar

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI UNITED KINGDOM

Berkshire Hathaway Specialty Insurance (BHSI) United Kingdom provides commercial property, casualty, executive and professional lines, including cyber and healthcare liability insurance.

Coverage

GENERAL PROPERTY

- All Risks - Direct Business, including Terrorism
- Single Peril
- Quota-share/Excess/Primary
- Delegated Authority

Industry Focus

- Manufacturing
- Financial Institutions
- Healthcare Facilities
- Distribution and Logistics
- Telecommunications/Technology
- Real Estate
- Retail
- Food and Beverage

TECHNICAL PROPERTY

- All Risks - Direct Business, including Terrorism
- Quota-share/Excess/Primary
- Lead-line Capability & Capacity
- Engineering & Survey Resource
- Delegated Authority
- Deductible Buy Down
- Capacity up to USD200m
- Operational Power & Utilities - All Classes
- Mining including below ground
- Process Industries
- Mid/Down-stream Energy
- Mineral and Primary Metals
- Chemical Processing
- Renewable Power

CONSTRUCTION

- Project Specific:
 - Contract Works (C.A.R. / E.A.R.)
 - Primary Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works
- Buildings
- Civil Works
- Power Generation
- Oil, Gas & Petrochemical
- Mining, Metals and Manufacturing

Coverage

MARINE

- Marine cargo
- Stock Throughput
- Project Cargo and Delay in Start-up

Industry Focus

- Oil, gas, petrochemical
 - Manufacturing and distribution
 - Importers and exporters
 - Mining
 - Logistics
 - Technology
-

CASUALTY

- Primary Public / Products Liability
- Excess Liability
- UK/Eire Employers Liability
- Motor Liability (Loss corridors/deductible buyouts)
- Global Corporate
- Mid Market
- Non Conventional

- Security Companies
 - Manufacturing & Distribution
 - Sports, Entertainment, Leisure
 - Real Estate & Retail
 - Energy & Energy Related
 - Construction
 - Annuals
 - Projects
 - Education
 - Media
 - Transport
 - Utilities/Telecoms
-

EXECUTIVE LINES

Financial Institutions

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance

- Asset managers – Investment managers, Investment advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- Corporate Finance Firms
- Insurance Companies
- Other diversified Financial Institutions

Executive Liability

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- Commercial Crime Insurance
- Employment Practices Liability
- Prospectus Offering of Securities Insurance

- Publicly Traded and large Privately owned Commercial firms

Cyber Liability

- Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties

- Technology Companies
- Telecommunications Companies
- Financial Institutions
- Banks/Asset Managers/Insurance Companies
- Media Companies
- Hospitality
- Manufacturing

Coverage

PROFESSIONAL LINES

Professional Liability

- Miscellaneous PI
 - Architects & Engineers
 - Tech & Media
 - Design & Construct
 - Cyber Liability for Professional Services Firms
 - Design Professionals
 - Construction Managers
 - Other professionals in the construction industry
 - Solicitors
 - Accountants
 - Employment Agents
 - Consultants
 - Marketing Firms
-

TRANSACTIONAL LIABILITY

- Warranty and Indemnity Insurance
 - Tax Liability Insurance
 - Contingent Liability Insurance
 - Broad Industry Appetite
-

ACCIDENT & HEALTH

- Corporate Travel
- Group Personal Accident
- Group Expatriation/Inpatriate
- Group Journey
- Group Voluntary Workers
- Professional & Financial Services
- Architects/Engineers
- Education
- Construction
- Associations
- Mining
- Charity & Not For Profit
- Entertainment & Sport
- Power, Energy & Infrastructure

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05-06-2025



BERKSHIRE HATHAWAY SPECIALTY INSURANCE

UNITED STATES

Berkshire Hathaway Specialty Insurance in the U.S. provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, employer stop loss, and homeowners insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Terrorism

Industry Focus

- Real Estate Companies
- Public Entities
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing Companies
- Retail Entities

INLAND MARINE

- Builder's Risk
- Open Builder's Risk
- Motor Truck Cargo
- Warehouse Legal
- Equipment Dealers
- Other miscellaneous floaters

- Developers
- General Contractors
- Logistics
- Transportation
- Oil & Gas
- Utilities
- Warehousemen

OCEAN MARINE

- Ocean Cargo
- Stock Throughput
- Project Cargo / DSU

- Life Sciences
- Logistics
- Manufacturing & Distribution
- Retail
- Technology
- Wholesalers
- Oil, Gas & Petrochemical

Coverage

CASUALTY

- General Liability
- Lead Umbrella
- Excess Liability
- Auto Buffers
- Retained Limits

Industry Focus

- Trucking
- Manufacturing & Distribution
- Sports, Entertainment, Leisure
- Real Estate & Retail
- Energy & Energy Related
- Construction

ENERGY

- General Liability
- Lead Umbrella
- Retained Limits
- Follow Form Excess
- Occurrence & Claims Made Cover
- Builder's Risk / EAR

- Oil & Gas Lease Operators
- Oil & Gas Contractors
- Mining Including Quarries, Coal, & Metals
- Gathering and Transmission Pipelines
- Gas Stations, Fuel Distributors
- Power Generators
- Processing
- Refining

EXECUTIVE LINES, COMMERCIAL & FINANCIAL

- Commercial Crime
- Directors and Officers Liability
- Side A D&O
- Excess D&O
- Fiduciary Liability
- Fidelity Bonds
- Employment Practices Liability
- Financial Errors & Omissions

- Publicly Traded and Large Privately Owned Commercial Firms
- Banks – Investment Banks, Money Center Banks, National Banks, Regional Banks
- Asset managers – Mutual Funds, Hedge Funds, Investment Advisors, Private Equity Firms, Venture Cap Firms
- Insurance Companies and Brokerages

PROFESSIONAL LINES

- Professional Liability
- Cyber Liability

- Lawyers
- Architects & Engineers
- Media
- Technology
- Real Estate
- Miscellaneous Professionals

TRANSACTIONAL LIABILITY

- Representations and Warranties Insurance
- Contingent Liability Insurance
- Class Action Settlement Insurance

- Manufacturing
- Financial Institutions
- Technology
- Real Estate
- Energy
- Healthcare
- Retail

HOMEOWNERS

- High Value Homeowners on East Coast
- Form Flexibility - HO3, HO5
- Occupancy Flexibility - Primary, Secondary, and Seasonal Homes
- Owner and Tenant Occupied

- CAT Property
- Named Insured Flexibility - Corporations, Limited Liability Companies, Trusts, and Partnerships

Coverage

Industry Focus

HEALTHCARE PROFESSIONAL LIABILITY

- Healthcare Liability Umbrella
 - Healthcare Excess Follow Form
 - Captive Reinsurance
 - Managed Care E&O: Follow Form Excess
 - Senior Care Umbrella Excess
 - Hospitals & Healthcare Systems
 - Physician Groups
 - Outpatient Care
 - Large Miscellaneous Facilities
 - Managed Care
 - Senior Care & Aging Services
-

CONSTRUCTION

- Practice Policies
 - Owner Controlled Insurance Programs (OCIP)
 - Contractor Controlled Insurance Program (CCIP)
 - Interest Only Projects
 - Builder's Risk / CAR
 - Heavy Commercial Trades
 - General Contractors
 - Infrastructure Projects
 - Healthcare Projects
 - Energy Projects
 - Commercial Buildings
 - Commercial Grade Residential
-

HUMAN AND SOCIAL SERVICES

- Professional Liability
 - Property
 - Crime
 - Inland Marine
 - Commercial Auto
 - General Liability
 - Umbrella Liability
 - Community Action Organizations
 - Paratransit Agencies
 - Social Services Agencies
 - Youth Services Agencies
-

EMPLOYER STOP LOSS

- BHSL's team has extensive experience tailoring employer stop loss coverage for a wide range of sectors.
 - Financial Institutions
 - Healthcare
 - Manufacturing
 - Professional Services
 - Public Sector Groups
 - Taft Hartley Plans
 - Self-Administered Groups
 - Groups Embracing Referenced Based Pricing Models
 - Colleges and Universities
-

TRAVEL

- Travel Convenience Insurance
- Travel Accident Insurance
- Travel Agents & Tour Operators E&O
- Concierge Services
- Individual Consumer
- Travel Agents
- Tour Operators
- Airline & Cruise Carriers
- Online Travel Agents
- Corporate Travel Agents

Coverage

Industry

PROGRAMS

- | | |
|--|---|
| <ul style="list-style-type: none">• All Risk Property• Single Peril Earthquake, Flood and Windstorm• General Liability• Automobile• Umbrella/Excess• Professional Liability | <ul style="list-style-type: none">• Affinity Associations• Allied Healthcare• Builder's Risk• Event Liability• Human & Social Services• Miscellaneous Professionals• CAT Property |
|--|---|
-

SURETY

- | | |
|--|--|
| <ul style="list-style-type: none">• Performance Bonds• Bid Bonds• Payment Bonds• Construction• Practice Policies• Owner Controlled Insurance Programs (OCIP)• Contractor Controlled Insurance Program (CCIP)• Interest Only Projects• Builder's Risk / CAR | <ul style="list-style-type: none">• Contractors• Construction Material Suppliers• Equipment Suppliers• Construction Outsource Services• Heavy Commercial Trades• General Contractors• Infrastructure Projects• Healthcare Projects• Energy Projects• Commercial Buildings |
|--|--|
-

TRANSPORTATION

- | | |
|---|---|
| <ul style="list-style-type: none">• Buffers and Excess Liability• Follow Form• Umbrella• Retained Limits• All Necessary Filings | <ul style="list-style-type: none">• All Non-passenger Vehicular• For Hire and Corporate Fleets |
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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

MULTINATIONAL

Berkshire Hathaway Specialty Insurance (BHSI) Multinational provides customised multinational solutions to customers around the globe.

GLOBAL REACH, WIDE RANGING TAILORED COVERAGE

Our dedicated team partners with our underwriting teammates around the globe and stands ready to deliver tailored multinational solutions in over 170 countries across the globe for any of our full range of coverages including:

- Commercial General Liability
- Crime
- Cyber
- Directors & Officers
- E&O/Professional Indemnity
- Marine Cargo Liability
- Property
- Umbrella/Excess Liability
- Accident & Health

EXPERTISE WORLDWIDE

We understand the local legal, regulatory and insurance issues customers face. Through BHSI's owned operations, affiliated offices, and our dedicated network partners, our customers can rest assured that all policies are backed by BHSI's top rated balance sheet and are compliant and structured to meet their unique needs.

TRANSPARENCY AT EVERY STAGE

Ongoing communication with customers and brokers is essential and a top priority at BHSI. Our customers can expect to receive:

- Periodic Program Statements with details of policy issuance and premium payments by country
- Claims Welcome Letters summarizing program information, customized claim handling requirements and BHSI and local claim contacts around the world
- Customised Global Claims Plan to ensure claims handling is smoothly coordinated, locally and globally and tailored to our customer's specific needs and preferences

CLAIMS IS OUR PRODUCT.®

- Our global claims team is proactive in engaging customers and brokers early in the development of every multinational program
- Our experienced claims team had handled thousands of multinational program claims through resolution

MULTINATIONAL TEAM

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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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