BHS

BERKSHIRE HATHAWAY SPECIALTY INSURANCE



partner.
IN LOCKSTEP WITH YOU,
LONG TERM.

Berkshire Hathaway Specialty Insurance (BHSI) is a strong and trusted insurance partner. We provide commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, medical stop loss, accident and health, and homeowners insurance to customers worldwide.

Part of Berkshire Hathaway's insurance operations, we offer you the security of a top-rated balance sheet and the expertise of a worldwide team of professionals with excellent capabilities and character.

FINANCIAL STRENGTH

BHSI underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Our large and stable balance sheet gives us an exceptional ability to tackle complex risks; it enables us to provide consistent capacity and innovative, flexible solutions. It also means you can have the utmost confidence in our ability to pay covered claims – no matter how large the catastrophe or "long-tailed" the liability.

What does our financial strength look like?

Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's, with \$452.4 billion in total admitted assets and \$284.6 billion in policyholder surplus*.

Strength.

A STRONG TEAM,

OPERATIONALIZING A
STRONG BALANCE SHEET.



BHSI is committed to excellence in claims handling, and brings skill, efficiency, and transparency to all aspects of the claims process. Our clearly articulated service standards set our bar consistently high on everything from acknowledgement of claims, to communication throughout the life of a loss – and ensure no surprises.

We harness the latest claims handling technology, but are well aware that claims handling at its core is about people: People helping people recover from a loss, a business disruption, or a lawsuit large or small. Consequently, we bring both skill and compassion to the process. We are highly experienced and readily accessible: All customers have direct access to our senior claims handling team.



DECADES OF EXPERIENCE DEVOTED TO YOUR CLAIM.

PEOPLE

BHSI team members around the globe have exceptional individual expertise and a highly collaborative style. They excel individually and, working together, take our organization – and yours – to a higher level still.

At BHSI, our passion for what we do permeates every endeavor. We focus everyday on building everlasting – "forever" – relationships with our customers and business partners. We take great pride in knowing that our expertise, capacity and financial strength can bring certainty to your insurance programs for years to come.





PRODUCTS

Our wide range of insurance products is expanding every day. BHSI has both admitted and non-admitted underwriting capabilities. With our E&S capabilities, financial strength and yes-oriented culture, we offer maximum flexibility in customizing solutions for your needs.



CULTURE

In our every interaction with our customers, colleagues and business partners, we live the Berkshire Hathaway tradition of doing the right thing...and earn our reputation for trust, integrity and prudent risk taking.

Our organization is customer-first, through and through. Lean and responsive, we choose simplicity over complexity – and bring ease, speed, and efficiency to your world of insurance.



Visit **www.bhspecialty.com** for the latest on our expanding product lines.

BHSI

Atlanta | Boston | Chicago | Columbia | Dallas | Houston | Indianapolis | Irvine | Los Angeles | New York Plymouth Meeting | San Francisco | San Ramon | Seattle | Stevens Point | Adelaide | Auckland Barcelona | Brisbane | Brussels | Calgary | Cologne | Dubai | Dublin | Frankfurt | Hamburg | Hong Kong Kuala Lumpur | London | Lyon | Macau | Madrid | Manchester | Melbourne | Milan | Munich | Paris | Perth Singapore | Stockholm | Sydney | Toronto | Zurich

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Cloumbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich. For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

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BHSI BELGIUM

Berkshire Hathaway Specialty Insurance (BHSI) Belgium provides insurance solutions in Property, Casualty and Executive & Professional Lines.

Our Products

PROPERTY

- All risk policies or named perils
- Stand alone CAT cover
- · Position:
 - Coinsurance
 - Primary or Excess
- Territoriality: worldwide
- Dedicated CAT Analyses
- Engineering / Prevention
- Average Net Capacity of 25-30m€, up to 50m€ for specific risks
- Minimum Premium BHSI (our share):
 - 50 000€ (our share) in Property
 - 100 000€ (our share) in Energy

Industry Focus

- Aerospace
- Chemical
- Communications
- Electrical
- Food & Beverage
- Glass and Aggregates
- Healthcare
- Infrastructure
- Institutional
- Metal
- Oil and Gas
- Pharmaceutical and Cosmetics
- Power Generation
- Real Estate
- Renewable Energy
- Rubber and Plastics
- Textiles
- Warehousing

Our Products

CASUALTY

- · Main Coverages:
 - · Public Liability
 - Products Liability
- · Position:
 - · Lead and/or Coinsurance
 - Primary and/or Excess
- Territoriality: worldwide
- Maximum capacity: up to 50m€
- Minimum Premium BHSI: 15 000€ (our share)

Industry Focus

- Manufacturing
- · Food & Beverage
- Machinery
- Trading and Distribution
- Hotels
- Textiles
- · Real Estate

ENVIRONMENTAL

- Environmental Impairment Liability, Clean-up costs and environmental damage
- Gradual / Accidental
- Contractors pollution liability
- Business interruption extension
- · Large and Corporate risks
- · Leader or Coinsurer
- · Primary or Excess
- Multinational

- Manufacturing
- Distribution and Logistics
- Food and Beverage
- Pharma
- Real Estate
- · Asbestos Removal
- Oil Industry

EXECUTIVE & PROFESSIONAL LINES

- · Key Products:
 - Director's and Officer's Liability
 - Professional Liability
 - Crime
 - Employment Practice Liability
 - Pension Trustee Liability
 - Cyber
- · Position:
 - Lead and/or Coinsurance
 - Primary and/or Excess
 - Cyber: in excess of min. 20m€
- Capacity in D&O up to max. of 25m€
- Capacity in Commercial PI up to max. of 15m€
- Capacity in Cyber up to max. of 10m€
- Capacity in FI (PI and Crime) up to 10m€
- Minimum premium BHSI : 7 500€ (our share)

- D&O for commercial companies all industries
- All products for different types of Financial Institutions: Banks, Insurers, Private Equity, Asset Management
- Targeted Sectors in Commercial PI: Management consultants (marketing, business development, HR), IT/Technology, Media, Miscellaneous, regulated professions

BELGIUM TEAM

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BHSI

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin DO2 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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