

### BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

### FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating client needs
- Brokers and customers have direct access to the decision makers

### BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength



### FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/12/2024 the National Indemnity group of insurance companies had \$452.4 billion in total admitted assets, with a \$284.6 billion in policy holder surplus\*

\*Source: Balance sheets as of 30/12/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

### CAPABILITIES

#### PROPERTY

- ISR Mark IV or V, manuscript forms
- Lead, follow or 100% offering
- Opportunities with TIV starting from AUD 15,000,000
- Practical and Collaborative Risk Engineering Solutions

#### LIABILITY

- Primary, excess and/or umbrella, life science, quota share or 100% of layers
- Primary: AUD 50,000,000 any one occurrence/aggregate for products
- Opportunities with turnover greater than AUD 10,000,000

#### HEALTHCARE

- Medical malpractice cover from the smallest medical practice to large complex hospitals

#### EXECUTIVE & PROFESSIONAL

(PI, Tech Liability, D&O, EPL, Stat Liability, Crime, Cyber and IMI)

- Broad policy wording
- Flexible deployment of capital on primary, excess and co-insurance basis
- Cyber is backed by a dedicated breach response team available 24/7 to offer urgent assistance during critical times

#### CONSTRUCTION

- Both contract works material damage and legal liability
- Annual floater policies
- Single project policies
- Delay in start-up
- Contractors with a turnover greater than AUD 20,000,000

#### MARINE

- Annual marine cargo policies including stock throughput
- Logistics Liability, Customs Broker & Freight Forwarders Liability, Cargo Terminal Liability and Port Operators Liability
- Project cargo/DSU
- Contractor's Plant and equipment (CP&E) & Equipment Floater (Miscellaneous Property)

#### ACCIDENT & HEALTH

- Extensive Group Accident & Health Product Suite
- Target wide variety of industry sectors
- Fast & Efficient Underwriting
- Security & Medical focussed 24/7 Emergency Response Team
- Broad Corporate Travel & Group Personal Accident Wordings
- In House Claims Capability
- Cater for all segments, from SME to Corporate

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# BHSI

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich. For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com). The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.