

### BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure
- Considered underwriting approach driving long term relationships

### FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Bespoke offerings accommodating customer needs driven by lack of reinsurance treaty restrictions
- Brokers and customers have direct access to the decision makers
- Co-insurance or 100%. Layered solutions (Primary and XOL)

### BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with agile claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength
- Proactive approach to early claims settlement from any position within the programme



### RISK ENGINEERING

- Highly experienced team working alongside underwriters at all stages in the insurance cycle
- Pragmatic approach
- Negotiated practical solutions
- Agile & responsive
- Work closely with claims team
- Working at a corporate and site level
- Flexible and tailored risk advisory services based on customer requirements

### COVERAGE

- ISR IV or V manuscript form
- Multi-year ISR
- Customer focused wordings

### INDUSTRY FOCUS

- Manufacturing (Engineering, Plastics, Food, Precast Concrete, Product Assembly, Cement)
- Healthcare and Aged Care
- Further Education
- Real Estate
- Food & Beverage
- Transportation/Logistics
- Ports and Terminals
- Retail and Recreation

### FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/12/2024 the National Indemnity group of insurance companies had \$452.4 billion in total admitted assets, with a \$284.6 billion in policy holder surplus\*

\*Source: Balance sheets as of 30/12/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.



# BHSI

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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