

Commercial Institutions Overview

BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements;
- Claims handling group fully integrated with our underwriting team;
- Collaborative, consultative philosophy where customers have direct access to decision-makers;
- Streamlined Claim Reporting
- Strong relationships with top defense firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength

WE CAN TAILOR THAT COVERAGE FOR YOU.

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standards & Poor's.
- As of 06/30/2024 the National Indemnity group of insurance companies had \$485.4 billion in total admitted assets, with \$307.8 billion in policy holder surplus*

* Source: Balance sheets as of 06/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.

CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides
 unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies & endorsements

COVERAGE DESIGNED FOR YOU

PRODUCTS:

Executive First®

- Directors and Officers Liability
- Fiduciary Liability
- Side A DIC

Commercial Crime

- Crime Protection Policy
- Capability to Manuscript & Excess Follow Form

CAPACITY:

- \$50M for all covers
- Additional capacity available for select risks
- No Minimum Attachment

COVERAGES AVAILABLE

Management Liability

Taraeted Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles

Side A D&O

Taraeted Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles

Fiduciary Liability

Targeted Publicly Traded Commercial Institutions Total Plan Assets > \$1B

Commercial Fidelity

Targeted Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles Selective

Market Cap < \$1B Financially Distressed Companies Initial Public Offerings **Private Companies**

Selective Market Cap < \$1B **Financially Distressed Companies** Private Companies

Selective Total Plan Assets < \$1B Financially Distressed Companies

Selective Market Cap < \$1B Financially Distressed Companies

BHSI

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Méeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurf, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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