BHS

BERKSHIRE HATHAWAY SPECIALTY INSURANCE



partner.
IN LOCKSTEP WITH YOU,
LONG TERM.

Berkshire Hathaway Specialty Insurance (BHSI) is a strong and trusted insurance partner. We provide commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, employer stop loss, accident and health, and homeowners insurance to customers worldwide.

Part of Berkshire Hathaway's insurance operations, we offer you the security of a top-rated balance sheet and the expertise of a worldwide team of professionals with excellent capabilities and character.

FINANCIAL STRENGTH

BHSI underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Our large and stable balance sheet gives us an exceptional ability to tackle complex risks; it enables us to provide consistent capacity and innovative, flexible solutions. It also means you can have the utmost confidence in our ability to pay covered claims – no matter how large the catastrophe or "long-tailed" the liability.

What does our financial strength look like?

Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's, with \$452.4 billion in total admitted assets and \$284.6 billion in policyholder surplus*.

strength.

A STRONG TEAM,

OPERATIONALIZING A
STRONG BALANCE SHEET.



BHSI is committed to excellence in claims handling, and brings skill, efficiency, and transparency to all aspects of the claims process. Our clearly articulated service standards set our bar consistently high on everything from acknowledgement of claims, to communication throughout the life of a loss – and ensure no surprises.

We harness the latest claims handling technology, but are well aware that claims handling at its core is about people: People helping people recover from a loss, a business disruption, or a lawsuit large or small. Consequently, we bring both skill and compassion to the process. We are highly experienced and readily accessible: All customers have direct access to our senior claims handling team.



PEOPLE

BHSI team members around the globe have exceptional individual expertise and a highly collaborative style. They excel individually and, working together, take our organization – and yours – to a higher level still.

At BHSI, our passion for what we do permeates every endeavor. We focus everyday on building everlasting – "forever" – relationships with our customers and business partners. We take great pride in knowing that our expertise, capacity and financial strength can bring certainty to your insurance programs for years to come.

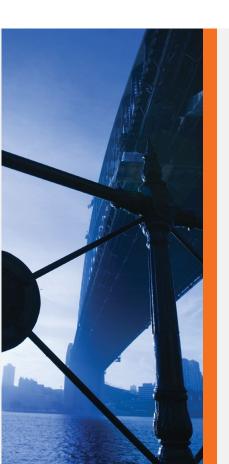
team.

WORKING SHOULDER
TO SHOULDER WITH YOU.



PRODUCTS

Our wide range of insurance products is expanding every day. BHSI has both admitted and non-admitted underwriting capabilities. With our E&S capabilities, financial strength and yes-oriented culture, we offer maximum flexibility in customizing solutions for your needs.



CULTURE

In our every interaction with our customers, colleagues and business partners, we live the Berkshire Hathaway tradition of doing the right thing...and earn our reputation for trust, integrity and prudent risk taking.

Our organization is customer-first, through and through. Lean and responsive, we choose simplicity over complexity – and bring ease, speed, and efficiency to your world of insurance.



Visit **www.bhspecialty.com** for the latest on our expanding product lines.

BHSI

Atlanta | Boston | Chicago | Columbia | Dallas | Houston | Indianapolis | Irvine | Los Angeles | New York Plymouth Meeting | San Francisco | San Ramon | Seattle | Stevens Point | Adelaide | Auckland Barcelona | Brisbane | Brussels | Calgary | Cologne | Dubai | Dublin | Frankfurt | Hamburg | Hong Kong Kuala Lumpur | London | Lyon | Macau | Madrid | Manchester | Melbourne | Milan | Munich | Paris | Perth Singapore | Stockholm | Sydney | Toronto | Zurich

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For more information, contact info@bhspecialty.com.

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BHSI ASIA MIDDLE EAST

Berkshire Hathaway Specialty Insurance (BHSI) Asia Middle East provides commercial property, energy, marine, construction, terrorism, casualty, executive & professional lines, transactional liability, surety and accident & health insurance.

Coverage

PROPERTY

- · Property All Risk
- Business Interruption
- Standalone Natural Catastrophe
- · Standalone Terrorism

ENERGY

- · Property All Risk
- Business Interruption
- Single Peril Natural Catastrophe
- Standalone Terrorism

MARINE

- Marine Cargo
- Marine Project Cargo and Delay in Startup
- Marine Liability
 - Port and Terminal Liability
 - Freight Forward Liability
 - Multi-Model Transport Liability
 - Ship Repairers Liability

CONSTRUCTION

- Project Contractors All Risks including Delay in Startup
- Erection All Risks
 - Delay in Start Up
 - CAR/EAR Third Party Liability
- Civil Engineering Completed Risks (CECR)
- Contractors Plant and Machinery (CPM)
- Master Builder Risks or Contractor Annuals

CASUALTY

- Employees' Compensation, Work Injury Compensation and Employer's Liability
- General Liability
- Products Liability
- Excess Liability/Umbrella Liability
- Third Party Auto Fleet
- Construction General Liability onshore and offshore projects
- Energy General Liability upstream and downstream sectors

EXECUTIVE & PROFESSIONAL LINES

- Executive First Directors and Officers Liability
- Professional First Professional Indemnity Insurance
- Professional First Asset Manager Liability Asset Managers
- Executive First Public Offering of Securities Insurance
- Executive First Side A DIC Directors and Officers Liability Insurance
- Professional First Financial Institution Professional Insurance
- Executive First Private Company Portfolio Insurance
- Executive First Nonprofit Portfolio Insurance

TRANSACTIONAL LIABILITY

- · Representations and Warranties Insurance
- · Contingent Liability Insurance
- Tax Liability Insurance

SURETY

- Performance Bonds
- · Advance Payment Bonds
- Maintenance Bonds
- · Supply Bonds
- Warranty Bonds

ACCIDENT & HEALTH

- Group Accident
- Group Travel

ASIA MIDDLE EAST TEAM

Marc Breuil

President, Asia Middle East +852 3729 1301 marc.breuil@bhspecialty.com

Marcus Portbury

Head of Third Party Lines, Asia +852 3729 1302 marcus.portbury@bhspecialty.com

Kiran Prakash

Head of First Party Lines & Head of Construction, Asia +65 6675 1167 kiran.prakash@bhspecialty.com

Neeraj Yadvendu

Senior Executive Officer, Middle East +971 50 2404 980 neeraj.yadvendu@bhspecialty.com

Kapil Palathinkal

Head of First Party Lines, Middle East +971 04 381 6103 kapil.palathinkal@bhspecialty.com

Mary Bruce Kahn

Chief Executive, Singapore & Head of Country Operations, Malaysia +65 6675 1486 mary.bruce-kahn@bhspecialty.com

Gaithrie Nandrajog

Principal Officer, Malaysia +603 8682 8511 gaithrie.nandrajog@bhspecialty.com

Yasmin Chan

Branch Manager, Macau +852 3729 1306 yasmin.chan@bhspecialty.com

Cherry Gao

Vice President Customer and Broker Engagement +65 6675 1162 cherry.gao@bhspecialty.com

ACCIDENT & HEALTH

Idie Si

Head of Accident & Health, Asia +852 3729 1354 idie.si@bhspecialty.com

Ken Yau

Assistant Vice President Accident & Health +852 3729 1337 ken.yau@bhspecialty.com

Chai Yen Lim

Assistant Vice President Accident & Health +65 6675 1512 chaiyen.lim@bhspecialty.com

CASUALTY

Roseline Liu

Vice President Casualty +852 3729 1312 roseline.kk.liu@bhspecialty.com

Mavis Cham

Vice President Casualty +65 6675 1163 mavis.cham@bhspecialty.com

Fara Noor Azman

Underwriting Manager Casualty + 603 8682 8509 fara.noorazman@bhspecialty.com

Mohammed Hannoun

Vice President Casualty +971 04 381 6108 mohammed.hannoun@bhspecialty.com

ENERGY & CONSTRUCTION

Jessie Yuen

Head of Energy Line, Asia +65 6675 1479 jessie.yuen@bhspecialty.com

Gally Wong

Assistant Vice President Construction +852 3729 1341 gally.wong@bhspecialty.com

Kugan Sethuraman

Senior Underwriter Construction + 603 8682 8518 kugan.sethuraman@bhspecialty.com

EXECUTIVE & PROFESSIONAL

Scotland Walsh-Riddle

Head of Executive & Professional Lines, Asia +852 3729 1360 scotland.walsh-riddle@bhspecialty.com

Patrick Ko

Vice President Executive & Professional Lines +852 3729 1361 patrick.ko@bhspecialty.com

Edwin Sim

Vice President Executive & Professional Lines +65 6675 1508 edwin.sim@bhspecialty.com

Aisling Malone

Vice President Executive & Professional Lines +971 04 381 6104 aisling.malone@bhspecialty.com

TRANSACTIONAL LIABILITY

Louis Bidmead

Head of Transactional Liability +65 6675 1499 louis.bidmead@bhspecialty.com

MARINE

Julia Joes

Vice President Marine +65 6675 1161 julia.joes@bhspecialty.com

Meenakshi Srinath

Vice President Marine +971 04 381 6129 meenakshi.srinath@bhspecialty.com

GENERAL PROPERTY

Jess Au

Head of General Property, Asia +65 6675 1526 jess.au@bhspecialty.com

SURETY

Raymond Lim

Senior Underwriter, Surety +65 6675 1473 raymond.lim@bhspecialty.com

MULTINATIONAL

Sim Chui Wen

Multinational Program Coordinator Team Leader + 603 8682 8527 chuiwen.sim@bhspecialty.com

CLAIMS

Tim Collier

Vice President Head of Claims +65 6675 1492 tim.collier@bhspecialty.com

Sajan Baburajan

Head of First Party Claims +971 4 3816 126 sajan.baburajan@bhspecialty.com

Ailbhe Storan

Head of Third Party Claims, Middle East +971 4 3816 127 ailbhe.storan@bhspecialty.com

Fazellia Fadzin

Head of Claims, Malaysia +603 8408 5746 fazellia.fadzin@bhspecialty.com

Mike Chen

Assistant Vice President Head of Executive & Professional Lines Claims +65 6675 1160 mike.chen@bhspecialty.com

Candice Au Yeung

Assistant Vice President Claims +852 3729 1320 candice.sk.auyeung@bhspecialty.com

RISK ENGINEERS

CY Lee

Energy & Construction Engineer +65 6675 1169 cheeyong.lee@bhspecialty.com

George Loo

General Property Engineer +65 6675 1489 george.loo@bhspecialty.com

Lewis Liem

Marine Risk Engineer +65 6675 1491 lewis.liem@bhspecialty.com

Peter Elstner

Senior Energy & Construction Engineer +971 04 381 6115 peter.elstner@bhspecialty.com

Pruthviraj More

Senior General Property Engineer +971 04 381 6105 pruthviraj.more@bhspecialty.com

HONG KONG OFFICE

Suites 2106-10 21/F Devon House Taikoo Place, 979 King's Road Quarry Bay, Hong Kong

MACAU OFFICE

14 C, Avenida do Infante Dom Henrique, Nos. 47 The Macau Square Macau, Macau

KUALA LUMPUR OFFICE

Level 3A Wisma Bangsar 8, No. 7 Lorong Maarof, Bangsar 59100, Kuala Lumpur, Malaysia Licensed by Labuan FSA as a General Reinsurer (IS2016165)

SINGAPORE OFFICE

8 Cross Street #24-01/02 Manulife Tower Singapore 048424

DUBAI OFFICE

DIFC, Index Tower, Level 21 Office 2103 & Office 2104 P O Box 506861, Dubai, U.A.E. Regulated by the Dubai Financial Services Authority

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BHSI AUSTRALIA

Berkshire Hathaway Specialty Insurance (BHSI) Australia provides commercial property, casualty, healthcare lines, accident & health, executive and professional lines, cyber, construction, power, energy, mining and marine, transport & logistics liability insurance.

Coverage

PROPERTY

- All Risk Property
- Terrorism

Industry Focus

- Real Estate Portfolios/Property Owners
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing
- Food & Beverage Production
- Transport & Logistics/Warehousing Distribution
- Government & Infrastructure

MINING & ENERGY

- Industrial Special Risks
- Energy Package

- Oil & Gas Production
- Oil & Gas Pipelines
- Oil Refining
- Fuel Storage and Distribution
- LNG Production
- · Open Cut Mining
- Underground Mining
- · Minerals and Metals Processing
- · Petrochemical Manufacturing

CONSTRUCTION

- Industrial Special Risks
- Project Specific Contract Works
- Annual Contract Works
- Delay in Startup
- Surety

- Buildings Commercial and Residential
- Infrastructure Roads, Railways, Bridges, Airports, Pipelines
- · Manufacturing, such as Food & Beverage, etc.
- Power Generation
- Electricity Transmission and Distribution
- Mining

CASUALTY

- General Liability
- Umbrella Liability
- Excess Liability
- · Construction Liability

Industry Focus

- Manufacturing & Distribution
- Power & Utilities
- · Mining & Energy
- · Oil & Gas
- Construction
- Professional Services
- Healthcare & Life Sciences

EXECUTIVE & PROFESSIONAL LINES

COMMERCIAL LINES

- Directors and Officers Liability
- Public Offering of Securities Insurance
- Employment Practices Liability
- Commercial Crime
- Statutory Liability

 Publicly Traded and Large Privately Owned Commercial Firms

FINANCIAL INSTITUTIONS

- · Asset Manager Liability Insurance
- FI Civil Liability
- FI Crime
- FI Directors & Officers
- Employment Practices Liability
- Asset managers Managed Funds, AREITS's, Hedge Funds, Private Equity Firms, Venture Cap Firms, Insurance Companies and Brokerages

PROFESSIONAL LINES

- Technology Professional Liability
- Miscellaneous Professional Liability
- Excess Professional Liability
- Financial Planners Professional Liability
- · IT Liability
- Media Liability
- Management Consultants
- Miscellaneous Professions
- Accountants
- Law firms
- · Financial Planners

CYBER

- Business Interruption Loss
- Rectification Costs
- Regulatory Costs
- Extortion Costs
- Emergency Response Costs

- Financial Institutions
- Healthcare
- Education

MARINE

- Inland Marine Cargo
- · Ocean Marine Cargo
- Stock Throughput
- Project Cargo/DSU
- Contractors' Plant and Equipment
- Equipment Floater (Miscellaneous Property)
- Manufacturing
- Food & Beverage Production
- · Warehousing Distribution
- Government & Infrastructure
- Oil & Gas Production
- Fuel Storage and Distribution
- Mining
- Minerals and Metals Processing
- Petrochemical Manufacturing
- Civil Contractors/Construction
- Earth Moving Excavation

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators Liability
- Port Operators Liability
- Cargo Handling Facility Liability
- · General Marine Liability

Industry Focus

- Transport Operators
- Courier Operators
- Rail Operators
- · Container Freight Stations
- Warehouse & Distribution Operators
- Bulk Terminal Operators

ACCIDENT & HEALTH

- Corporate Travel
- Group Personal Accident
- Group Expatriate/Inpatriate
- Group Journey
- Group Voluntary Workers

- Professional & Financial Services
- · Architects/Engineers
- Education
- Construction
- Associations
- Mining
- Aged Care
- · Charity & Not For Profit
- Entertainment & Sport
- Power, Energy & Infrastructure

HEALTHCARE LIABILITY

- Healthcare Medical Malpractice Primary
- Healthcare Medical Malpractice Excess Follow Form
- Medical Malpractice

- Hospitals & Healthcare Systems
- Outpatient Care (Specialist clinics/Medical Imaging/Pathology)
- · Large Medical Facilities
- Senior Care & Ageing Services
- Medical Indemnity for Individual Medical Practitioners
- · Clinical Trial Insurance

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- · Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- · We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

AUSTRALIA TEAM

Mark Lingafelter

Regional President, Australasia +612 8002 2159 mark.lingafelter@bhspecialty.com

Matthew Clarke

Head of Executive & Professional Lines +61 421 746 445 matthew.clarke@bhspecialty.com

Jess Jefferies

Underwriting Manager, National Brokerage +61 49 123 6114 jessica.jefferies@bhspecialty.com

Jonathan Griffiths

Head of Surety +61 419 590 785 jonathan.griffiths@bhspecialty.com

Daniel Kenny

Head of Accident and Health +61 438 868 467 daniel.kenny@bhspecialty.com

Penny Morgan-Payler

Head of Healthcare +61 412 965 797 penny.morgan-payler@bhspecialty.com

Kellie Lai

Senior Underwriter, Healthcare +61.409.192.312 kellie.lai@bhspecialty.com

Andrew Spurr

Head of Casualty +61 419 230 909 andrew.spurr@bhspecialty.com

Pierre Haddad

National Manager, Casualty (VIC, WA) +61 419 987 756 pierre.haddad@bhspecialty.com

Jesse Kaye

Manager, Liability (NSW, QLS, Canberra) +61 280 022.115 jesse.kaye@bhspecialty.com

Denis Yu

Underwriter, Liability WA +61 418 920 959 denis.yu@bhspecialty.com

Craig Taylor

Head of Property +61 419 468 403 craig.taylor@bhspecialty.com

Mark Di Fiore

National Middle Market Property Manager +61 407 565 789 mark.difiore@bhspecialty.com

Anna Spink

National Manager, Corporate Property +61 466 326 562 anna.spink@bhspecialty.com

Cara Doherty

UW, Mid-Market Property NSW +61 409 554 987 cara.doherty@bhspecialty.com

Phil Levatic

Underwriter, Mid-Market Property VIC +61 390 106 404 phillip.levatic@bhspecialty.com

Gus Borowski

Underwriting Manager, Property, SA +61 423 277 819 gus.borowski@bhspecialty.com

Andy Lintott

Manager, Property QLD +61 461 359 761 andy.lintott@bhspecialty.com

Megan Howe

Head of Claims, Australasia +64 27 344 8224 megan.howe@bhspecialty.com

Lori Spoon

Head of Customer & Broker Engagement Australia 917.960.2407 lori.spoon@bhspecialty.com

ADELAIDE OFFICE

Level 23, 30 Pirie Street Adelaide, SA 5000

BRISBANE OFFICE

Level 11, 260 Queen Street Brisbane Qld 4000

MELBOURNE OFFICE

Level 8 (South), 130 Lonsdale Street Melbourne VIC 3000

PERTH OFFICE

Level 13, 140 St George's Terrace Perth WA 6000

SYDNEY OFFICE

Level 25, 8 Chifley Square Sydney NSW 2000

For general enquiries please email:

australia@bhspecialty.com

For claims notifications please email: claimsnoticeaustralia@bhspecialty.com

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BHSI BELGIUM

Berkshire Hathaway Specialty Insurance (BHSI) Belgium provides insurance solutions in Property, Casualty and Executive & Professional Lines.

Our Products

PROPERTY

- All risk policies or named perils
- Stand alone CAT cover
- Position:
 - Coinsurance
 - Primary or Excess
- Territoriality: worldwide
- Dedicated CAT Analyses
- Engineering / Prevention
- Average Net Capacity of 25-30m€, up to 50m€ for specific risks
- Minimum Premium BHSI (our share):
 - 50 000€ (our share) in Property
 - 100 000€ (our share) in Energy

Industry Focus

- Aerospace
- Chemical
- Communications
- Electrical
- Food & Beverage
- Glass and Aggregates
- Healthcare
- Infrastructure
- Institutional
- Metal
- Oil and Gas
- Pharmaceutical and Cosmetics
- Power Generation
- Real Estate
- Renewable Energy
- Rubber and Plastics
- Textiles
- Warehousing

Our Products

CASUALTY

- · Main Coverages:
 - · Public Liability
 - · Products Liability
- Position:
 - Lead and/or Coinsurance
 - · Primary and/or Excess
- Territoriality: worldwide
- Maximum capacity: up to 50m€
- Minimum Premium BHSI: 15 000€ (our share)

Industry Focus

- Manufacturing
- Food & Beverage
- Machinery
- · Trading and Distribution
- Hotels
- Textiles
- Real Estate

ENVIRONMENTAL

- Environmental Impairment Liability, Clean-up costs and environmental damage
- Gradual / Accidental
- Contractors pollution liability
- Business interruption extension
- · Large and Corporate risks
- · Leader or Coinsurer
- Primary or Excess
- Multinational

- Manufacturing
- Distribution and Logistics
- Food and Beverage
- Pharma
- Real Estate
- Asbestos Removal
- Oil Industry

EXECUTIVE & PROFESSIONAL LINES

- Key Products:
 - Director's and Officer's Liability
 - Professional Liability
 - Crime
 - Employment Practice Liability
 - Pension Trustee Liability
 - Cyber
- Position:
 - Lead and/or Coinsurance
 - Primary and/or Excess
 - Cyber: in excess of min. 20m€
- · Capacity in D&O up to max. of 25m€
- Capacity in Commercial PI ∪p to max. of 15m€
- Capacity in Cyber up to max. of 10m€
- Capacity in FI (PI and Crime) up to 10m€
- Minimum premium BHSI: 7 500€ (our share)

- D&O for commercial companies all industries
- All products for different types of Financial Institutions: Banks, Insurers, Private Equity, Asset Management
- Targeted Sectors in Commercial PI:
 Management consultants (marketing,
 business development, HR), IT/Technology, Media,
 Miscellaneous, regulated professions

BELGIUM TEAM

Louis du Ché

Country Manager, France & Belgium +32 (0) 471 38 88 15 louis.duche@bhspecialty.com

David Bogaert

Head of Customer & Broker Engagement +32 (0) 479 80 52 54 david.bogaert@bhspecialty.com

Frederic de Blieck

Head of Executive & Professional Lines +32 (0) 478 96 08 54 frederic.deblieck@bhspecialty.com

Koen Cambré

Manager, Financial Institutions +32 (0) 483 67 54 30 koen.cambre@bhspecialty.com

Tim Philips

Senior Underwriter, Executive & Professional Lines +32 (0) 486 15 53 60 tim.philips@bhspecialty.com

Koen Dupont

Head of Casualty +32 (0) 477 85 36 25 koen.dupont@bhspecialty.com

Lien Cambier

Senior Underwriter, Casualty +32 (0) 497 92 34 34 lien.cambier@bhspecialty.com

Dudu Poyraz

Senior Underwriter, Casualty +32 (0) 477 97 02 65 dudu.poyraz@bhspecialty.com

Bram Boets

Head of Property +32 (0) 471 81 86 47 bram.boets@bhspecialty.com

Laure Daussin

Senior Underwriter, Property +32 (0) 473 83 28 78 laure.daussin@bhspecialty.com

Ruth Verschuere

Senior Underwriter, Property +32 (0) 498 29 12 13 ruth.verschuere@bhspecialty.com

Steve Demaegd

Senior Risk Engineer +32 (0) 473 342 970 steve.demaeqd@bhspecialty.com

Peter Fonteyn

Senior Risk Éngineer +32 (0) 240 09 716 peter.fonteyn@bhspecialty.com

Maxim Deceur

Underwriting Technician +32 (0) 472 79 21 72 maxim.deceur@bhspecialty.com

Sophie Mat

Underwriting Technician +32 (0) 486 91 75 11 sophie.mat@bhspecialty.com

Frédéric Van der Steichel

Claims Manager +32 (0) 475 38 27 63 frederic.vandersteichel@bhspecialty.com

AUDERGHEM OFFICE

Avenue Herrmann Debroux 54 Auderghem, 1160, Belgium

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin D02 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EG3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and A4+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI CANADA

Berkshire Hathaway Specialty Insurance (BHSI) Canada provides commercial property, casualty, marine, executive and professional lines insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Terrorism

Industry Focus

- · Real Estate Companies
- Public Entities
- Financial Institutions
- · Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing Companies
- Retail Entities

INLAND MARINE

- Blanket Builder's Risk
- Open Builder's Risk
- Contractors' Equipment
- Motor Truck Cargo
- Other miscellaneous floaters

- Developers
- General Contractors
- Logistics
- Mining
- Oil & Gas
- Utilities

OCEAN MARINE

· Ocean Cargo

- Importers & Exporters
- Life Sciences
- Logistics
- Manufacturing & Distribution
- Retail
- Technology
- Wholesalers

CASUALTY

- General Liability
- · Lead Umbrella
- Excess Liability

- Manufacturing & Distribution
- Real Estate & Retail (SIR)
- Hospitality
- · Energy & Energy Related
- Construction
- Financial Institutions

ENERGY

- General Liability
- Lead Umbrella
- Follow Form Excess
- · Occurrence & Claims Made Cover
- Builder's Risk / EAR
- Property

Industry Focus

- Oil & Gas Lease Operators
- Oil & Gas Contractors
- · Mining Including Underground
- Gathering and Transmission Pipelines
- Gas Stations, Fuel Distributors
- Power Generators
- Processina
- Refining (Property)
- Oil Sands/SAGD/NGL Operations
- Energy Construction Projects
- Power Generation & Distribution
- Renewable Energy

ENVIRONMENTAL

- Pollution Legal Liability
- Contractor's Pollution Legal Liability (Practice and Project Specific)
- Follow Form Excess

- Manufacturers, Light Industrial, Distributors & Warehousing, Commercial, Institutional
- General Contractors, Trade Contractors, Remediation Contractors

COMMERCIAL AUTO

- · Owned Automobile
- Garage Automobile
- · Lessor's Contingent Automobile
- Construction Practice
- Energy
- Manufacturing
- Distribution
- Hospitality
- Financial Lines
- Automobiles licensed across Canada

EXECUTIVE LINES, COMMERCIAL & FINANCIAL

- · Directors and Officers Liability
- · Side A D&O
- Commercial Crime
- Fiduciary Liability
- · Fidelity Bonds
- Financial Errors & Omissions
- Employment Practices Liability
- Excess Follow Form
- Network Security & Privacy Liability (Cyber)
- Publicly Traded and Large Privately Owned Commercial Firms
- National & Regional Banks and Credit Unions
- Asset Managers Mutual Funds, Hedge Funds Investment Advisors, Private Equity Firms, Venture Firms, Life Agents, Broker Deglers
- Insurance Companies and Brokerages

PROFESSIONAL LINES

- Miscellaneous Professional Liability
- Excess Professional Liability

- Manufacturing
- Miscellaneous Professionals
- Lawyers
- Technology
- Real Estate
- Architects & Engineers*
- Accountants*
- Network Security & Privacy Liability (Cyber)

Industry Focus

CONSTRUCTION

- Practice Policies (CGL, Umbrella, Excess)
- Owner Controlled Insurance Programs (OCIP)
- Contractor Controlled Insurance Program (CCIP) General Contractors
- · Builder's Risk / CAR
- Contractors Protective, Professional, and Pollution Liability (Practice, Project Specific,
- Contractor's Pollution Legal Liability (Practice, Project Specific, and Excess)
- Design-Build Contractors
- Heavy Commercial Trades
- Infrastructure Projects
- Healthcare Projects
- Energy Projects
- Commercial Buildings
- Tunneling
- Remediation/Restoration Contractors
- Industrial

CANADA TEAM

Andrew Knight

Country Manager, Canada Head of Executive & Professional Lines 647.846.7846 O andrew.knight@bhspecialty.com

Andrew Adams

Head of Surety 647.846.7847 O andrew.adams@bhspecialty.com

Paul Emerson

Head of Customer & Broker Engagement, Canada 647.846.7815 O paul.emerson@bhspecialty.com

Scott Miller

Head of Property, Energy, and Marine 647.846.7802 O scott.miller@bhspecialty.com

Galan Riley

Head of Casualty 647.846.7808 O galan.riley@bhspecialty.com

Amanda Sorsak

Head of Claims 647.846.7813 O amanda.sorsak@bhspecialty.com

CALGARY OFFI CE

Calgary Place Tower 1 - Unit 1910 330 5th Ave SW Calgary AB T2P 0L4

TORONTO OFFICE

18 York Street, Suite 1700 PO Box 6 Toronto, ON M5J 2T8

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In Canada it underwrites on the paper of National Liability & Fire Insurance Company, a part of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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BHSI FRANCE

BHSI France provides General Property, Energy, Construction, Casualty, Environment, Executive and Professional Lines and Marine Insurance.

Coverage

PROPERTY

- · All Risk Property
- Terrorism
- Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)

Industry Focus

- Manufacturing Companies
- Food & Beverage Processing
- · Minerals and Metals Processing
- Transport & Logistics / Warehousing Distribution
- Real Estate Portfolios
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- · Government & Infrastructure
- Public Entities

POWER, ENERGY & MINING

- Industrial Special Risks
- · Energy Package

- Power generation
- · Electricity transmission and distribution
- Oil & Gas production
- Oil & Gas pipelines
- Oil refining
- Fuel Storage and Distribution
- · Petrochemical manufacturing
- Renewable Energy
- Mining

CONSTRUCTION

- Builder's Risk / CAR / EAR
- Project policies, Annual policies
- Leader or Coinsurer
- · CAT Analysis

- All activity sectors and types of projects excluding:
- · Policies for individuals
- Custom Home Builder (CMI)
- Constructions projects below 10m of Total Sum Insured
- Annual Policies below 50k of premium

CASUALTY

- · Public and Product Liability
- · Large and Corporate risks
- · Leader or Coinsurer
- Primary or Excess
- Multinational

Industry Focus

- Manufacturing
- Retail
- Luxury
- Food & Beverage
- Trading & Distribution
- Hotels

ENVIRONMENTAL

- Environmental Impairment Liability, Clean-up costs and environmental damage
- Gradual / Accidental
- Contractors pollution liability
- · Business interruption extension
- · Large and Corporate risks
- · Leader or Coinsurer
- Primary or Excess
- Multinational

- Manufacturing
- Distribution and Logistics
- · Food and Beverage
- Pharma
- Real Estate
- · Asbestos Removal
- Oil Industry

EXECUTIVE LINES FINANCIAL INSTITUTIONS

- · D&O Liability Insurance
- · Side A DIC Insurance
- FI Professionnal Indemnity Insurance
- FI Crime Insurance
- Pension Trustee Liability Insurance
- Employment Practices Liability
- Public Offering of Security Insurance
- Asset managers Investment managers, Investment Advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- Corporate Finance Firms
- Insurance Companies
- Mutual Companies
- Regulated activities
- Other diversified Financial Institutions

EXECUTIVE LIABILITY COVERAGE

- D&O Liability Insurance
- Side A DIC Insurance
- Prospectus Offering of Security Insurance
- Employment Practices Liability
- Pension Trustee Liability Insurance
- Multinational

- · Publicly locally traded
- · Publicly US traded
- · Large privately owned

CYBER LIABILITY

- Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties
- Technology Companies
- Financial Institutions
- Media Companies
- Hospitality
- Manufacturing

PROFESSIONAL LINES

- E&O/Casualty/ Product Liability combined
- Cyber Liability for professional service firms
- Tech
- Professional services
- Miscellaneous PI
- Consultants
- Marketing firms
- Regulated activities (lawyers, accountants)

MARINE

- · Marine cargo
- Stock Throughput
- Project Cargo and Delay in Start-up
- Marine Cargo including Commodities
- · Marine Equipment and Subsea

Industry Focus

- · Oil, gas, petrochemical
- Manufacturing and distribution
- · Importers and exporters
- Mining
- Logistics
- Technology

FRANCE TEAM

Louis du Ché

Country Manager, France & Belgium +32 (0) 471 38 88 15 louis.duche@bhspecialty.com

Camille Luciani

Head of Customer & Broker Engagement, France +33 (0) 172 10 68 95 O +33 (0) 6 83 02 44 89 M camille.luciani@bhspecialty.com

CLAIMS

Katell Pouliquen

Head of Claims +33 (0) 1 72 10 34 51 O +33 (0) 7 63 71 04 47 M katell.pouliquen@bhspecialty.com

OPERATIONS

Claire Jacob

Head of Operations +33 (0) 7 60 21 86 45 claire.jacob@bhspecialty.com

PROPERTY

Ophélie Carême

Head of Property +33 (0) 1 72 10 34 59 O +33 (0) 7 60 08 54 34 M ophelie.careme@bhspecialty.com

CONSTRUCTION

Aymeric Jolivet

Head of Technical Property +33 (0) 6 21 89 62 67 aymeric.jolivet@bhspecialty.com

EXECUTIVE & PROFESSIONAL LINES

Olivier Hamon

Head of Financial Institutions and Management Liabilities +33 (0) 1 72 10 34 67 O +33 (0) 7 62 51 43 54 M olivier.hamon@bhspecialty.com

CASUALTY

Bertrand Le Gall

Head of Casualty +33 (0) 1 72 10 34 53 O +33 (0) 6 76 49 07 93 M bertrand.legall@bhspecialty.com

ENVIRONMENTAL

Ludovic Ruiller

Head of Environmental +33 (0) 1 72 10 34 54 O +33 (0) 7 63 71 04 44 M ludovic.ruiller@bhspecialty.com

MARINE

Muriel Birre Julvecourt

Head of Marine

+33 (0) 1 72 10 68 03 O +33 (0) 7 61 63 08 02 M muriel.birrejulvecourt@bhspecialty.com

PARIS OFFICE

176, Avenue Charles de Gaulle 92200 Neuilly-sur-Seine France

LYON OFFICE

15 Rue des Cuirassiers 69003 Lyon, France

BHSI

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin DOZ KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI GERMANY

Berkshire Hathaway Specialty Insurance (BHSI) Germany provides executive & professional lines, casualty, commercial property, engineering, healthcare professional liability and marine insurance.

Coverage

CASUALTY

- General Liability
- Property Liability
- Recall Coverage
- Excess Liability

Industry Focus

- Manufacturing & Distribution
- PharmChem
- Hospitality & Healthcare Facilities
- · Energy & Energy Related
- Construction
- Financial Institutions

EXECUTIVE & PROFESSIONAL LINES

- D&O insurance (corporate solution)
- Insurance solutions for financial service providers (D&O, E&O, VSV or combination solutions)
- Insurance solutions for financial market issues e.g. securities issues in IPOs, bond issues or capital
- Structuring and management of multinational insurance programs
- · Publicly Traded and Large Privately Owned Commércial Firms
- National & Regional Banks and Credit Unions
- Asset managers Mutual Funds, Hedge Funds Investment Advisors, Private Equity Firms, Venture Cap Firms
- Insurance Companies

HEALTHCARE PROFESSIONAL LIABILITY

- Healthcare Medical Malpractice Primary (SIR / "stop loss")
- Healthcare Medical Malpractice Excess Follow Form Large Medical Facilities
- Medical Malpractice

- Hospitals
- University Hospitals

MARINE

- Cargo Insurance
- Stock Throughput (STP) Insurance
- Project Cargo and ALOP / DSU Insurance
- Exhibition, Removal Goods and Luggage Insurance
- Freight Forwarder & Carriers Liability
- Shippers-Interest Insurance

Industry Focus

- Importers & Exporters
- Manufacturing & Distribution
- · Wholesale & Retail
- PharmChem
- Automobiles
- Metal Processing
- Technology

PROPERTY

- · All Risk Property
- Terrorism
- Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)
- Manufacturing Companies
- · Food & Beverage Processing
- · Minerals and Metals Processing
- Transport & Logistics / Warehousing Distribution
- Real Estate Portfolios
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Government & Infrastructure
- Public Entities

POWER, ENERGY & MINING

- Industrial Special Risks
- Energy Package

- Power generation
- Electricity transmission and distribution
- Oil & Gas production
- · Oil & Gas pipelines
- Oil refining
- Fuel Storage and Distribution
- · Petrochemical manufacturing
- · Renewable Energy
- Mining

CONSTRUCTION

- Project Contractors AR
- Project Erection AR
- Project Specific Contract Works
- Annual Contract Works
- Delay in Startup

- Buildings: Residential, Commercial, Industrial, etc.
- Infrastructure: Roads, Railways, Bridges, Airports, etc.
- Energy: Pipelines, Oil & Gas, LNG, Refineries, etc.
- Power generation: Conventional and Renewable
- Wet Risks: Dams, Jetties, Harbors, etc.

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeayour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- · Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

GERMANY TEAM

Andreas Krause

General Manager +49 221 4555 1912 O +49 160 9464 8113 M andreas.krause@bhspecialty.com

Dr. Carsten Keune

Head of Executive & Professional Lines +49 221 4555 1919 O +49 170 96 76 029 M carsten.keune@bhspecialty.com

Mathias Neumann

Head of Casualty +49 221 4555 1922 O +49 175 229 5565 M mathias.neumann@bhspecialty.com

Ingo Lorber

Head of Claims +49 221 4555 1952 O +49 175 353 9397 M ingo.lorber@bhspecialty.com

Thilo Seidel

Head of Finance +49 221 4555 1975 O +49 160 9755 1975 M thilo.seidel@bhspecialty.com

Dirk Flesch

Head of Marine +49 221 4555 1974 O +49 151 1755 1974 M dirk.flesch@bhspecialty.com

Daniela Peeters

Head of Customer and Broker Engagement +49 221 4555 1950 O +49 160 451 2522 M daniela.peeters@bhspecialty.com

Naim Ljutfiji

Operations Manager +49 221 4555 1920 O +49 170 776 4368 M naim.ljutfiji@bhspecialty.com

Sam Ironside

Head of HR, Continental Europe +49 221 4555 1955 O +49 160 9627 8932 M sam.ironside@bhspecialty.com

Christina Toman

Office Manager +49 221 4555 1924 O +49 175 9811968 M christina.toman@bhspecialty.com

COLOGNE OFFICE

Cäcilienstraße 30 D-50667 Köln Germany

FRANKFURT OFFICE

Oper46 Bockenheimer Anlage 46 60322 Frankfurt am Main

MUNICH OFFICE

Karl-Scharnagl-Ring 7 80539 München Germany

HAMBURG OFFICE

Haus am Domplatz Curienstr. 2 20095 Hamburg Germany

For general enquiries please email: info.deutschland@bhspecialty.com

For claims notifications please email: claims notice europe@bhspecialty.com

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin D02 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and A4+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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BHSI IRELAND

Berkshire Hathaway Specialty Insurance (BHSI) Ireland provides casualty, property, executive and professional lines, including D&O, PI and healthcare liability insurance.

Coverage

CASUALTY

- Primary Public / Products Liability
- Excess Liability
- UK/Eire Employers Liability
- Motor Liability (Loss corridors/deductible buyouts)
- Global Corporate
- Mid Market
- · Non Conventional

Industry Focus

- Security Companies
- Manufacturing & Distribution
- · Sports, Entertainment, Leisure
- Real Estate & Retail
- · Energy & Energy Related
- Construction
- Annuals
- Projects
- Education
- Media
- Transport
- Utilities/Telecoms

GENERAL PROPERTY

- All Risks Direct Business, including Terrorism
- Single Peril
- Quota-share/Excess/Primary
- Delegated Authority

- Manufacturing
- Financial Institutions
- · Healthcare Facilities
- Distribution and Logistics
- Telecommunications/Technology
- Real Estate
- Retail
- Food and Beverage

PROFESSIONAL LINES

Professional Liability

- · Miscellaneous PI
- Architects & Engineers
- Tech & Media
- Design & Construct
- Cyber Liability for Professional Services Firms

Industry Focus

- Design Professionals
- Construction Managers
- Other professionals in the construction industry
- Solicitors
- Accountants
- · Employment Agents
- Consultants
- Marketing Firms
- · Property Managers

EXECUTIVE LINES

Financial Institutions

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance

Executive Liability

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- Commercial Crime Insurance
- Employment Practices Liability
- Prospectus Offering of Securities Insurance

- Asset managers Investment managers, Investment advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- Corporate Finance Firms
- Insurance Companies
- · Other diversified Financial Institutions

Cyber Liability

- Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties
- Technology Companies
- Telecommunications Companies
- Financial Institutions
- Banks/Asset Managers/Insurance Companies
- Media Companies
- Hospitality
- Manufacturing
- Publicly Traded and large Privately owned Commercial firms

CONSTRUCTION

- Project Specific:
 - Contract Works (C.A.R. / E.A.R.)
 - Primary Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works

- Buildings
- Civil Works
- Power Generation
- · Oil, Gas & Petrochemical
- · Mining, Metals and Manufacturing

HEALTHCARE LIABILITY

- · Healthcare Medical Malpractice Primary
- Healthcare Medical Malpractice Excess Follow Form
- Medical Malpractice
- Combined EL/PL/Products Medical Malpractice Policy

Industry Focus

- Hospitals & Healthcare Providers
- Outpatient Care (Specialist clinics/Medical
- Imaging/Pathology)
- Large Medical Facilities
- Senior Care & Ageing Services

IRELAND TEAM

Louise Kidd

Country Manager, Ireland Global FI Underwriting Officer +353 1 246 7253 O +353 86 065 1913 M louise.kidd@bhspecialty.com

EXECUTIVE & PROFESSIONAL LINES

Caoimhe Gormley

Head of E&P, Head of Customer & Broker Engagement +353 1 246 7231 O +353 86 165 0671 M caoimhe.gormley@bhspecialty.com

CASUALTY

Donagh Regan

Head of Casualty +353 1 247 8004 +353 86 083 0171 donagh.regan@bhspecialty.com

David Fallon

Senior Underwriter, Casualty +353 1 246 7254 O +353 86 075 6988 M david.fallon@bhspecialty.com

PROPERTY

Shane O'Neill

Head of Property +353 1 246 7243 O +353 86 853 0878 M shane.oneill@bhspecialty.com

CLAIMS

Kevin O'Connor

Claims Manager +353 1 246 7234 O +353 87 904 0739 M kevin.oconnor@bhspecialty.com

DUBLIN OFFICE

7 Grand Canal Street Lower, 2nd Floor Dublin D02 KW81 Ireland

For general enquiries please email: claimsnoticeeurope@bhspecialty.com

In Ireland, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI), an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin DO2 KW81. BHEI is an affiliate of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC and BHEI are part of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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NEW ZEALAND

Berkshire Hathaway Specialty Insurance (BHSI) New Zealand provides corporate and commercial property, accident and health, marine, casualty, executive and professional lines and cyber insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Parametrics

Industry Focus

- Real Estate Portfolios/Property Owners
- Financial Institutions
- Hospital & Healthcare Facilities
- Manufacturing
- Food & Beverage Production
- Government & Infrastructure

POWER, ENERGY & MINING

• All Risk Property

- Power Generation
- Electricity transmission and distribution
- Oil & Gas production
- · Oil & Gas pipelines
- Oil refining
- · Fuel Storage and Distribution
- Mining

ACCIDENT & HEALTH

- Corporate Travel
- Group Personal Accident
- Group Expatriate/Inpatriate

- Accountants & Consultants
- Professional & Financial services
- Financial Institutions
- Architects/Engineers
- Education and Healthcare
- Construction
- Associations
- · Government and Infrastructure
- Manufacturing

MARINE

- Marine Cargo
- Marine Stock Throughput
- Project Cargo/DSU
- Carriers Liability
- Customs Broker & Freight Forwarder Liability
- Logistics Liability
- Port Operators Liability
- Cargo terminal Liability
- · Commercial Hull
- · Contractors Plant & Equipment
- Equipment Floater
- Buildings In Transit

Industry Focus

- Primary Industries
- Manufacturing
- Food & Beverage Production
- Consumer Goods
- Forestry
- · Warehousing Distribution
- Government & Infrastructure
- Inland, Harbour & Brown Water/Coastal Trading Vessels
- Tugs, Workboats, Pilot Boats, Dumb Barges, Tourist Charter Craft
- Civil Contractor/Construction
- · Earth Moving Excavation
- Mining
- Dry Hire & Rental

CASUALTY

- · Combined General Liability
- Excess/Umbrella Liability
- Life Sciences Liability
- Single Project Construction Liability
- Employers Liability
- Bailees Liability
- · Defense Base Act

- · Manufacturing & Distribution
- Public Sector
- · Power & Utilities
- · Mining & Energy
- Oil & Gas
- Construction
- Professional Services
- Education & Healthcare
- Life Sciences

EXECUTIVE & PROFESSIONAL LINES

- Directors and Officers Liability
- Professional Indemnity
- Technical Liability
- Cyber
- Statutory Liability
- Crime
- Employment Practices Liability
- Management Liability
- Associations Liability
- Prospectus Liability
- · Financial Institutions Professional Indemnity
- Investment Managers Insurance
- Single Project Pl

- Publicly Traded and Privately Owned Companies
- Financial Institutions
- Asset Managers Managed Funds, REITS's, Private Equity Firms, Venture Capital
- Architects and Engineers
- Miscellaneous Professions
- Software Developers and Providers
- Not for Profit Associations

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk-based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- Jointly identify cost-effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- · We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- Identify and assess risk for the benefit of our customers
- · Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

NEW ZEALAND TEAM

Cameron McLisky

Country Manager New Zealand Executive & Professional Manager Australasia +64 27 644 4122 cameron.mclisky@bhspecialty.com

EXECUTIVE & PROFESSIONAL LINES

Andriu Sucu

Senior Underwriter Executive and Professional Lines +64 27 586 3990 andriu.sucu@bhspecialty.com

Blair Quested

Senior Underwriter Executive & Professional Lines +64 27 307 5228 blair.quested@bhspecialty.com

Ella Owen

Senior Underwriter Executive & Professional Lines +64 27 311 2320 ella.owen@bhspecialty.com

Gabriella Goodenbour

Associate Underwriter Executive & Professional Lines +64 27 483 1303 gabriella.goodenbour@bhspecialty.com

Justin Koo

Senior Underwriter Executive & Professional Lines +64 27 287 4418 justin.koo@bhspecialty.com

Katy Ko

Senior Underwriter Executive & Professional Lines +64 27 317 3115 katy.ko@bhspecialty.com

Karen Poching

Senior Underwriter Executive & Professional Lines +64 27 346 0306 karen.poching@bhspecialty.com

Michael McKenzie

Senior Underwriter Executive & Professional Lines +64 27 230 2855 michael.mckenzie@bhspecialty.com

Ryan McGehan

Professional Indemnity Manager Executive & Professional Lines +64 27 311 2192 ryan.mcgehan@bhspecialty.com

Supreeti Sharma

Associate Underwriter
Executive & Professional Lines
+64 27 548 1616
supreeti.sharma@bhspecialty.com

PROPERTY

John Hardiman

Head of Property +64 27 200 8453 john.hardiman@bhspecialty.com

Alex Zhana

Senior Underwriter Property +64 27 359 9737 alex.zhang@bhspecialty.com

Chris Southern

Senior Risk Engineer +64 27 202 3811 chris.southern@bhspecialty.com

Deborah Angjelinovic

Senior Underwriter Property & Energy Lines +64 27 314 8280 deborah.angjelinovic@bhspecialty.com

Kelly Westwood

Senior Underwriter Property +64 27 323 7093 kelly.westwood@bhspecialty.com

Matthew Short

Senior Underwriter Property +64 27 205 8315 matthew.short@bhspecialty.com

Phillippa Myatt

Risk Engineer Property +64 27 296 1647 phillippa.myatt@bhspecialty.com

CASUALTY

Michael Reed

Manager, Casualty +64 27 771 7700 michael.reed@bhspecialty.com

Jessica Liu

Senior Underwriter Casualty +64 27 379 4265 jessica.liu@bhspecialty.com

Quinne Shaw

Underwriter Casualty +64 27 208 6642 quinne.shaw@bhspecialty.com

MARINE

Naveen Doolabh

Manager, Marine + 64 27 606 2362 naveen.doolabh@bhspecialty.com

Kerry Walker

Senior Underwriter Marine +64 27 344 2284 kerry.walker@bhspecialty.com

Natalie Tipene

Senior Underwriter Marine +64 27 898 8400 natalie.tipene@bhspecialty.com

ACCIDENT & HEALTH

Jared McGrath

Manager Accident & Health +64 27 606 2002 jared.mcgrath@bhspecialty.com

Phil Steele

Senior Underwriter, Accident & Health +64 27 254 6411 philip.steele@bhspecialty.com

Samantha Tagatoatama

Associate Underwriter Accident & Health +64 27 218 3609 samantha.taqatoatama@bhspecialty.com

CLAIMS

Megan Howe

Head of Claims, Australasia +64 27 344 8224 megan.howe@bhspecialty.com

Andrew Williams

Senior Claims Consultant - Liability +64 27 202 3011 andrew.williams@bhspecialty.com

Claire Walker

Senior Claims Consultant - Property +64 27 253 7657 claire.walker@bhspecialty.com

Craig Kuhnel

Senior Claims Consultant - Property +64 27 405 0976 craig.kuhnel@bhspecialty.com

John Bae

Senior Claims Consultant - A&H +64 27 267 6074 john.bae@bhspecialty.com

Muskan Khubchandani

Marine & Specialty Claims Manager +64 27 203 6366 muskan.khubchandani@bhspecialty.com

Sheetal Prasad

Senior Claims Consultant - Liability +64 27 562 3300 sheetal.prasad@bhspecialty.com

Thomas Cowley

Senior Claims Consultant - Liability +64 27 266 4961 thomas.cowley@bhspecialty.com

AUCKLAND OFFICE

Level 34, ANZ Centre 23-29 Albert Street PO Box 106 844 Auckland, NZ 1010



Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) NZ company No. 5737531, FSP 445946 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In New Zealand it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI NORDICS

Berkshire Hathaway Specialty Insurance (BHSI) Sweden provides executive & professional lines and property insurance.

Coverage

COMMERCIAL LINES

- Directors and Officers Liability
- Public Offering of Securities Insurance
- Employment Practices Liability
- Commercial Crime

Industry Focus

 Publicly Traded and Privately Owned Companies

PROFESSIONAL INSTITUTIONS

- Technology Professional Liability
- Miscellaneous Professional Liability
- Excess Professional Liability

- Miscellaneous Professions
- IT Liability
- Media Liability
- Law firms

FINANCIAL INSTITUTIONS

- · FI Professional Liability
- FI Crime
- FI Directors & Officers
- Asset Manager Liability Insurance
- Banks
- Asset Managers Mutual Funds, Private Equity Firms, Venture Capital Firms
- Insurance Companies
- Other diversified Financial Institutions

TECHNICAL PROPERTY

- Power (both generation and distribution)
- Renewable energy
- · Pulp and Paper
- Petrochemical manufacturing

• Minimum premium 20 000 EUR for BHSI share

CONSTRUCTION

- · CAR/EAR
- TPL incl principals liability
- Delay in start-up

- · Industrial/energy related projects
- Large infrastructure
- Traditional CAR-projects
- Position: co-/reinsurer and lead from Q3 2025
- Annual policies outside of scope until 2026 unless captive retro or excess

CONSTRUCTION

- CAR/EAR
- TPL incl principals liability
- · Delay in start-up

Industry Focus

- · Industrial/energy related projects
- · Large infrastructure
- Traditional CAR-projects
- Position: co-/reinsurer and lead from Q3 2025
- Annual policies outside of scope until 2026 unless captive retro or excess

GENERAL PROPERTY

- All Risk Property
- Terrorism
- Single Peril Coverage (Earthquake, Flood, Windstorm, etc.)
- Manufacturing Companies
- Food & Beverage Processing
- · Minerals and Metals Processing
- Chemical
- Electrical
- Plastic/Rubber
- Transport & Logistics / Warehousing Distribution
- · Commercial Real Estate Portfolios
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- · Government & Infrastructure
- Public Entities

RISK ENGINEERING

At BHSI our approach is to work with our customers to apply a 'risk based' assessment process within a 'commercial' framework.

We will endeavour to:

- Engage with our customers to understand their insurance related risks
- Discuss and communicate risk in terms of likelihood and consequence
- · Jointly identify cost effective and practical risk reduction opportunities

We acknowledge:

- That the perception of risk is based on an individual's experience and knowledge
- Our customers are industry experts
- · We are experts in the risk management process, claim management and fire protection

We pride ourselves on always trying to:

- · Identify and assess risk for the benefit of our customers
- Facilitate the communication of our customers' efforts to manage risk
- Communicate in a clear and concise manner

NORDICS TEAM

Anna Green

Country Manager, Sweden and Head of Nordics +46 708 781 614 anna.green@bhspecialty.com

Karin Bryner

Head of Executive & Professional Lines +46 708 794 392 karin.bryner@bhspecialty.com

Olof Brunsson

Senior Underwriter, Executive & Professional Lines +46 (0)76 017 70 14 olof.brynsson@bhspecialty.com

Robert Elvander

Senior Underwriter, General Property +46 (0)70 824 43 41 robert.elvander@bhspecialty.com

Oskar Behrens

Head of Energy & Construction +46 766 319 803 oskar.behrens@bhspecialty.com

Anton Holmgren

Head of General Property +46 703 773 268 anton.holmgren@bhspecialty.com

Thomas Webb

Senior Risk Engineer +46 730 300 176 thomas.webb@bhspecialty.com

Aila Jansson

Underwriting Technician +46 708 640 485 aila.jansson@bhspecialty.com

Kristina Målarbo

Head of Claims +46 707 578 572 kristina.malarbo@bhspecialty.com

SWEDEN OFFICE

Brahegatan 10, 114 37 Stockholm, Sweden

For claims notifications please email: claimsNoticeNordics@bhspecialty.com

BHS

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin DO2 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited tiability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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BHSI SPAIN

Berkshire Hathaway Specialty Insurance (BHSI) Spain provides commercial property, including construction and power, energy and mining, casualty, executive and professional lines and marine insurance.

Our Products

PROPERTY

- All Risks Property Damage and Business Interruption
- CAT only
- Quota Share/Primary/Excess of loss
- Infrastructures (roads, airports, ports and terminals, desalination plants)
- Rail (light rail, trams, metros)
- · Chemical Processing
- · Manufacturing Companies
- Transport and Logistics
- Pharmaceutical Industry
- Real Estate

CONSTRUCTION

- · Single Projects:
 - Contract Works (CAR/EAR)
 - Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works
- CAT only
- Inherent Defects Insurance (IDI/Decennial)
- Power generation: Conventional and Renewable
- Energy: Pipelines, Oil & Gas, LNG, Refineries, etc.
- Buildings: Commercial, Industrial, Residential, etc.
- Infrastructures: Roads, Railways, Airports, Bridges
- · Wet Risks: Dams, Jetties, Harbors, etc.

POWER, ENERGY & MINING

- All Risks Property Damages and Business Interruption
- · Machinery Breakdown
- CAT only
- Construction & Operation package
- Quota Share/Primary/Excess of loss
- Operational Power & Utilities
- Renewable Energy
- Mid/Down-stream Energy
- · Mining including underground

Our Products

CASUALTY

- Third Party General Liability
- Employers Laibility
- Products Laibility
- Construction Liability
- · Primary and Excess

Industry Focus

- Manufacturing and Distribution
- Real Estate
- Transport and Logistics
- Media and Technology/Telecommunications
- · Food and Beverage
- Energy and Construction

EXECUTIVE LINES, COMMERCIAL & FINANCIAL INSTITUTIONS

- Directors and Officers Liability
- Side A D&O Insurance
- Excess D&O
- Employment Practice Liability
- · Commercial Crime
- Fl Crime Insurance
- Financial Error & Omissions
- Prospectus Offering of Securities Insurance
- Publicly Traded and Large Privately Owned Commercial Firms
- Banks Investment Banks
- Asset Managers Mutual Funds, Hedge Funds, Private Equity Firms, Venture Capital Firms
- Insurance Companies and Brokerages
- Other diversified Financial Institutions

PROFESSIONAL LINES & CYBER

- Professional Liability
- Cyber Liability

- Lawyers
- Solicitors and Accountants
- · Architets & Engineers
- Media
- Technology
- Real Estate
- Miscellaneous
- Consultants
- Marketing Firms

MARINE

- Marine Cargo
- Stock Throughput
- · Project Cargo and Delay in Start Up
- · Marine Equipment

- Importers and Exporters
- Manufacturing and Distribution
- Energy and Construction: Oil, Gas, Petrochemical and Renewables
- Mining and Metallurgy
- Technology

SPAIN TEAM

Constanza Gállegos

Country Manager, Spain +34 914 196 819 O +34 671 543 523 M constanza.gallegos@bhspecialty.com

Daniel García

Head of Customer & Broker Engagement, Spain +34 911 149 967 O +34 630 53 82 82 M daniel.garcia@bhspecialty.com

Silvia Sánchez

Head of Operations, Spain +34 914 141 696 O +34 669 821 007 M silvia.sanchez@bhspecialty.com

TECHNICAL LINES & PROPERTY

Tomás Blas

Head of Technical Lines & Property +34 914 141 694 O +34 660 999 567 M tomas.blas@bhspecialty.com

Sergio Calvo

Head of General Property +34 919 161 653 O +34 608 231 736 sergio.calvo@bhspecialty.com

Ana Fuertes

Head of Energy & Construction +34 919 161 671 O +34 660 999 584 M ana.fuertes@bhspecialty.com

Iván Pasarisa

Regional Manager, Property +34 919 161 662 O +34 644 415 621 M ivan.pasarisa@bhspecialty.com

Rubén Brihuega

Senior Underwriter, Property +34 911 149 965 O +34 647 939 195 M ruben.brihuega@bhspecialty.com

Miguel Torrecillas

Senior Underwriter, Property +34 919 161 654 O +34 608 623 431 M miguel.torrecillas@bhspecialty.com

Jorge Gómez

Underwriter, Property +34 919 161 669 O +34 644 919 524 M jorge.gomez@bhspecialty.com

Steve Feord

Senior Risk Engineer +34 914 141 698 O +34 666 595 209 M steve.feord@bhspecialty.com

Laura Pinilla

Senior Risk Engineer +34 919 161 650 O +34 696 866 402 M laura.pinilla@bhspecialty.com

Patricia Fernández

Risk Engineer +34 919 161 665 O +34 644 911 247 M patricia.fernandez@bhspecialty.com

CASUALTY & HEALTHCARE

Beatriz Rubio

Head of Casualty, Spain +34 919 161 668 O +34 629 532 613 M beatriz.rubio@bhspecialty.com

Antonio Alonso

Senior Underwriter, Casualty +34 919 161 672 O +34 667 593 088 M antonio.alonso@bhspecialty.com

Elías Pardo

Senior Underwriter, Casualty +34 930 395 276 O +34 610 475 876 M elias.pardo@bhspecialty.com

Maria Satrústegui

Underwriter, Healthcare +34 914 196 812 O +34 655 037 973 M maria.satrustequi@bhspecialty.com

EXECUTIVE AND PROFESSIONAL

Alejandro Lovera

Head of Executive & Professional Lines +34 914 141 697 O +34 660 474 879 M alejandro.lovera@bhspecialty.com

Antonio Prior

Professional Indemnity Leader, Executive & Professional Lines +34 914 141 691 O +34 679 654 313 M antonio.prior@bhspecialty.com

Sanae Blanco

Senior Underwriter, Executive & Professional Lines +34 914 141 690 O +34 627 449 485 M sanae.blanco@bhspecialty.com

Àlex Julià

Senior Underwriter, Executive & Professional Lines +34 914 196 806 O +34 666 530 211 M alex.julia@bhspecialty.com

Kim Ramaherison

Senior Underwriter, Executive & Professional Lines +33 1 72 10 68 07 O +33 7 64 40 62 00 M kim.ramaherison@bhspecialty.com

Rocio Sanchez

Manager, D&O Executive & Professional Lines +34 914 196 815 O +34 619 285 327 M rocio.sanchez@bhspecialty.com

Gonzalo Blanco

Junior Underwriter, Executive & Professional Lines +34 919 161 670 O +34 644 298 753 M gonzalo.blanco@bhspecialty.com

CLAIMS

Javier Villalba

Claims Manager +34 914 141 695 O +34 659 030 369 M javier.villalba@bhspecialty.com

María José García

Head of Third Party Claims +34 919 161 655 O +34 609 217 809 M mariajose.garcia@bhspecialty.com

Rafael Caravantes

Claims Manager, Healthcare +34 919 161 663 O +34 644 609 369 M rafael.caravantes@bhspecialty.com

María Gómez

Senior Claims Adjuster +34 914 196 813 O +34 608 212 964 M maria.gomez@bhspecialty.com

Isabel Koutsourais

Senior Claims Examiner +34 919 161 667 O +34 651927027 M isabel.koutsourais@bhspecialty.com

Imanol Aristimuño

Claims Examiner +34 919 161 666 O imanol.aristimuno@bhspecialty.com

Miriam Gómez Preciado

Claims Examiner +34 914 196 818 O miriam.gomez@bhspecialty.com

Mayte Maldonado Claims Examiner +34 914 196 811 O +34 648 156 707 M mayte.maldonado@bhspecialty.com

MADRID OFFICE

Calle María de Molina 6 Planta 1, Madrid 28006 Spain

BARCELONA OFFICE

Avenida Diagonal 640, Oficinas 617 & 618 6th floor, Barcelona 08017 Spain

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin D02 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich

For more information, contact info@bhspecialty.com.



BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI SWITZERLAND

Berkshire Hathaway Specialty Insurance (BHSI) Switzerland provides executive & professional lines, casualty and property insurance.

Coverage

CASUALTY

- · Public and Product Liability
- Environmental Liability
- Recall Cost Insurance
- Excesses
- Multinational Programs

Industry Focus

- Automotive
- Chemical
- Construction
- Energy
- Wood
- Plastics
- · Machinery and Equipment
- Metal Industry

EXECUTIVE & PROFESSIONAL LINES

- D&O insurance
- Insurance solutions for financial service providers (D&O, PIFI, VSV or combination solutions)
- Insurance solutions for financial market issues (e.g. IPO, Spac, securities issues for IPOs, capital increases)
- · Structuring and management of international insurance programme

PROPERTY DAMAGE AND BUSINESS INTERRUPTION

- · All Risks
- Single Perils (e.g. Named Perils, Natural Hazards,...)
- In combination with Property Damage additional coverage for:
 - Machinery Breakdown (MB / MBBI)
 - Erection and/or Construction All Risks (EAR / CAR)
 - Cargo Insurance (Inland Marine)
- Specified insurance solutions (e.g. Terrorism, Deductible Buy Down, Parametric Solutions, pure DIC/DIL,...)

- Manufacturing (Plastics, Food, Concrete, Product Assembly, Electrical)
- Textiles
- · Food and Beverages
- Distribution and Logistics
- Infrastructure
- · Chemical and Pharmaceutical
- Oil, Gas, and Petrochemical operations (Mid/Down-Stream Energy)
- Power and Utilities (Renewable Energy, as well as conventional)
- · Pulp and Paper

TECHNICAL INSURANCES

- Machinery Breakdown (MB / MBBI) including Electronic Breakdown
- Erection and/or Construction All Risks (EAR / CAR) including Advanced Loss of Profit (ALoP) and Delay in Start Up (DSU)
- Coverage for pure Difference in Conditions (DIC) and/or Difference in Limits (DIL)
- Specified insurance solutions (e.g. Terrorism, Guarantee, Parametric Solutions,...)

Industry Focus

CAR / EAR

- Buildings
- · Road / Railways / Bridges / Infrastructure
- Plant engineering and Construction
- · Industrial Facilities of all kinds

POWER AND MB/MBBI

- Conventional Power Generation (Coal, Gas, Hydropower, Biomass)
- · Renewal Energy: Onshore Wind Solar

SWITZERLAND TEAM

Christoph Kammermann

Head of Executive & Professional Lines +41 79 435 43 77 M christoph.kammermann@bhspecialty.com

Bart De Wilde

Head of Property +41 76 733 99 57 M bart.dewilde@bhspecialty.com

Pascal Carrer

Head of Casualty +41 76 385 70 08 M pascal.carrer@bhspecialty.com

ZÜRICH OFFICE

Bleicherweg 10 8002 Zürich

For general enquiries please email:

info.schweiz@bhspecialty.com

For claims notifications please email:

claimsnoticeeurope@bhspecialty.com

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL), BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin DO2 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brissonels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com



BERKSHIRE HATHAWAY SPECIALTY INSURANCE

BHSI UNITED KINGDOM

Berkshire Hathaway Specialty Insurance (BHSI) United Kingdom provides commercial property, casualty, executive and professional lines, including cyber and healthcare liability insurance.

Coverage

GENERAL PROPERTY

- All Risks Direct Business, including Terrorism
- Single Peril
- Quota-share/Excess/Primary
- · Delegated Authority

Industry Focus

- Manufacturing
- Financial Institutions
- Healthcare Facilities
- Distribution and Logistics
- Telecommunications/Technology
- Real Estate
- Retail
- · Food and Beverage

TECHNICAL PROPERTY

- All Risks Direct Business, including Terrorism
- Quota-share/Excess/Primary
- Lead-line Capability & Capacity
- Engineering & Survey Resource
- Delegated Authority
- · Deductible Buy Down
- · Capacity up to USD200m

- Operational Power & Utilities All Classes
- · Mining including below ground
- Process Industries
- Mid/Down-stream Energy
- Mineral and Primary Metals
- Chemical Processing
- · Renewable Power

CONSTRUCTION

- Project Specific:
 - Contract Works (C.A.R. / E.A.R.)
 - Primary Third Party Liability (TPL)
 - Delay in Start Up (DSU)
- Annual Contract Works

- Buildings
- Civil Works
- Power Generation
- Oil, Gas & Petrochemical
- Mining, Metals and Manufacturing

MARINE

- · Marine cargo
- Stock Throughput
- · Project Cargo and Delay in Start-up

Industry Focus

- · Oil, gas, petrochemical
- · Manufacturing and distribution
- · Importers and exporters
- Mining
- Logistics
- Technology

CASUALTY

- Primary Public / Products Liability
- Excess Liability
- UK/Eire Employers Liability
- Motor Liability (Loss corridors/deductible buyouts)
- Global Corporate
- Mid Market
- Non Conventional

- · Security Companies
- Manufacturing & Distribution
- · Sports, Entertainment, Leisure
- · Real Estate & Retail
- · Energy & Energy Related
- Construction
 - Annuals
 - · Projects
- Education
- Media
- Transport
- · Utilities/Telecoms

EXECUTIVE LINES

Financial Institutions

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- FI Professional Indemnity Insurance
- FI Crime Insurance
- Employment Practices Liability
- Public Offering of Security Insurance

Executive Liability

- D&O Liability Insurance
- Side A DIC Insurance
- Pension Trustee Liability Insurance
- Commercial Crime Insurance
- Employment Practices Liability
- Prospectus Offering of Securities Insurance

- Asset managers Investment managers, Investment advisors, Fund of Funds managers
- Private Equity Firms and Venture Capital Firms
- Banks
- · Corporate Finance Firms
- Insurance Companies
- · Other diversified Financial Institutions
- Publicly Traded and large Privately owned Commercial firms

Cyber Liability

- · Third party exposure
- Response costs to cyber breaches or extortion threats
- Business interruption
- Regulatory investigations, fines and penalties
- Technology Companies
- Telecommunications Companies
- Financial Institutions
- Banks/Asset Managers/Insurance Companies
- Media Companies
- Hospitality
- Manufacturing

Industry Focus

PROFESSIONAL LINES

Professional Liability

- Miscellaneous PI
- Architects & Engineers
- Tech & Media
- Design & Construct
- Cyber Liability for Professional Services Firms
- Design Professionals
- Construction Managers
- Other professionals in the construction industry
- Solicitors
- Accountants
- Employment Agents
- Consultants
- Marketing Firms

TRANSACTIONAL LIABILITY

- · Warranty and Indemnity Insurance
- Tax Liability Insurance
- Contingent Liability Insurance

• Broad Industry Appetite

UK TEAM

Alessandro Cerase

President, Europe +971 04 381 6109 O alessandro.cerase@bhspecialty.com

Nick Major

Country Manager, UK +44 (0) 20 3429 4904 O +44 (0) 74 6042 0380 M nick.major@bhspecialty.com

Fiona Merton

Head of Customer & Broker Engagement, UK +44 (0) 74 7694 0505 M fiona.merton@bhspecialty.com

Mark Walker

Head of National Business, UK +44 (0) 20 3429 4937 O +44 (0) 78 6938 1130 M mark.walker@bhspecialty.com

CLAIMS

Andrew Walker

Head of Claims, Europe +44 (0) 20 3429 4912 O +44 (0) 77 4098 0938 M andrew.walker@bhspecialty.com

Ben Barker

Head of Claims, UK +44 (0) 20 3429 4923 O +44 (0) 75 7600 9294 M ben.barker@bhspecialty.com

PROPERTY

David Corrigan

Head of Property, UK +44 (0) 20 3429 4959 O +44 (0) 77 2730 3253 M david.corrigan@bhspecialty.com

Simeon Seamer

Head of Construction, UK +44 (0) 20 3429 4936 O +44 (0) 74 0117 9445 M simeon.seamer@bhspecialty.com

Nick Holding

Head of Marine, UK +44 (0) 20 3692 8062 O +44 (0) 74 7694 0752 M nick.holding@bhspecialty.com

Pedro Mairos

Global Underwriting Officer, Marine +44 (0) 20 3429 4935 O +44 (0) 78 7819 4609 M pedro.mairos@bhspecialty.com

EXECUTIVE & PROFESSIONAL LINES

Jessica Kirby

Head of Executive & Professional Lines, UK +44 (0) 20 3429 4934 O +44 (0) 73 6614 2437 M jessica.kirby@bhspecialty.com

Tom Harris

Head of Directors & Officers, UK +44 (0) 20 3429 4994 O +44 (0) 78 5975 5510 M thomas.harris@bhspecialty.com

Andrew Hopper

Head of Financial Institutions, UK +44 (0) 20 3692 8083 O +44 (0) 74 5383 5586 M andrew.hopper@bhspecialty.com

Ben Ruddlesdin

Head of Professional Indemnity +44 (0) 20 3429 4958 O +44 (0) 73 0964 5293 M ben.ruddlesdin@bhspecialty.com

Chris Nixon

Underwriting Manager, Executive & Professional Lines +44 (0) 20 3429 4913 O +44 (0) 77 2773 2705 M chris.nixon@bhspecialty.com

MULTINATIONAL

Paul Roffey

Multinational Programme Coordinator Leader +44 (0) 20 3429 4915 O +44 (0) 73 0816 9181 M paul.roffey@bhspecialty.com

CASUALTY

Charlotte Behar

Head of Casualty and Healthcare, UK +44 (0) 20 3429 4975 O +44 (0) 74 1483 5236 M charlotte.behar@bhspecialty.com

Caroline Alder-Smurthwaite

Global Casualty Underwriting Officer +44 (0) 20 3692 8011 O +44 (0) 78 7726 0659 M caroline.aldersmurthwaite@bhspecialty.com

ACCIDENT & HEALTH

Toni LePine

Head of Accident & Health, UK +44 (0) 20 3692 8082 O +44 (0) 74 2968 0227 M toni.lepine@bhspecialty.com

LONDON OFFICE

8 Fenchurch Place London EC3M 4AJ United Kingdom

MANCHESTER OFFICE

3rd Floor, 60 Spring Gardens Manchester M2 2BQ United Kingdom

For general enquiries please email: claimsnoticeeurope@bhspecialty.com

In Europe, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway European Insurance DAC (BHEI) and Berkshire Hathaway International Insurance Limited (BHIIL). BHEI is an Irish domiciled Designated Activity Company, Registration Number 636883 and Registered Office at 2nd Floor, 7 Grand Canal Street Lower, Dublin D02 KW81. Berkshire Hathaway International Insurance Limited (BHIIL), is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EG3M 4AJ, United Kingdom. BHEI and BHIIL are affiliates of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC, BHIIL and BHEI are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.



UNITED STATES

Berkshire Hathaway Specialty Insurance in the U.S. provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, employer stop loss, and homeowners insurance.

Coverage

PROPERTY

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- Terrorism

Industry Focus

- Real Estate Companies
- Public Entities
- Financial Institutions
- Hospital & Healthcare Facilities
- Schools, Colleges & Universities
- Manufacturing Companies
- · Retail Entities

INLAND MARINE

- Builder's Risk
- · Open Builder's Risk
- Motor Truck Cargo
- Warehouse Legal
- Equipment Dealers
- Other miscellaneous floaters

- Developers
- General Contractors
- Logistics
- Transportation
- · Oil & Gas
- Utilities
- Warehousemen

OCEAN MARINE

- · Ocean Cargo
- Stock Throughput
- Project Cargo / DSU

- Life Sciences
- Logistics
- · Manufacturing & Distribution
- Retail
- Technology
- Wholesalers
- Oil, Gas & Petrochemical

CASUALTY

- General Liability
- Lead Umbrella
- Excess Liability
- Auto Buffers
- Retained Limits

Industry Focus

- Trucking
- Manufacturing & Distribution
- · Sports, Entertainment, Leisure
- · Real Estate & Retail
- · Energy & Energy Related
- Construction

ENERGY

- General Liability
- Lead Umbrella
- Retained Limits
- Follow Form Excess
- · Occurrence & Claims Made Cover
- Builder's Risk / EAR

- Oil & Gas Lease Operators
- Oil & Gas Contractors
- Mining Including Quarries, Coal, & Metals
- Gathering and Transmission Pipelines
- Gas Stations, Fuel Distributors
- Power Generators
- Processing
- Refining

EXECUTIVE LINES, COMMERCIAL & FINANCIAL

- · Commercial Crime
- · Directors and Officers Liability
- Side A D&O
- Excess D&O
- Fiduciary Liability
- Fidelity Bonds
- Employment Practices Liability
- Financial Errors & Omissions

- Publicly Traded and Large Privately Owned Commercial Firms
- Banks Investment Banks, Money Center Banks, National Banks, Regional Banks
- Asset managers Mutual Funds, Hedge Funds, Investment Advisors, Private Equity Firms, Venture Cap Firms
- Insurance Companies and Brokerages

PROFESSIONAL LINES

- Professional Liability
- Cyber Liability

- Lawyers
- Architects & Engineers
- Media
- Technology
- Real Estate
- Miscellaneous Professionals

TRANSACTIONAL LIABILITY

- Representations and Warranties Insurance
- Contingent Liability Insurance
- Class Action Settlement Insurance
- Manufacturing
- Financial Institutions
- Technology
- Real Estate
- Energy
- Healthcare
- Retail

HOMEOWNERS

- High Value Homeowners on East Coast
- Form Flexibility HO3, HO5
- Occupancy Flexibility Primary, Secondary, and Seasonal Homes
- Owner and Tenant Occupied

- CAT Property
- Named Insured Flexibility Corporations, Limited Liability Companies, Trusts, and Partnerships

Industry Focus

HEALTHCARE PROFESSIONAL LIABILITY

- · Healthcare Liability Umbrella
- Healthcare Excess Follow Form
- Captive Reinsurance
- Managed Care E&O: Follow Form Excess
- Senior Care Umbrella Excess

- Hospitals & Healthcare Systems
- · Physician Groups
- Outpatient Care
- · Large Miscellaneous Facilities
- Managed Care
- · Senior Care & Aging Services

CONSTRUCTION

- Practice Policies
- Owner Controlled Insurance Programs (OCIP)
- Contractor Controlled Insurance Program (CCIP) Healthcare Projects
- Interest Only Projects
- · Builder's Risk / CAR

- · Heavy Commercial Trades
- General Contractors
- Infrastructure Projects
- Energy Projects
- Commercial Buildings
- · Commercial Grade Residential

HUMAN AND SOCIAL SERVICES

- Professional Liability
- Property
- Crime
- Inland Marine
- Commercial Auto
- General Liability
- · Umbrella Liability

- · Community Action Organizations
- · Paratransit Agencies
- Social Services Agencies
- · Youth Services Agencies

EMPLOYER STOP LOSS

- BHSI's team has extensive experience tailoring employer stop loss coverage for a wide range of sectors.
- Financial Institutions
- Healthcare
- Manufacturing
- Professional Services
- Public Sector Groups
- Taft Hartley Plans
- Self-Administered Groups
- Groups Embracing Referenced Based Pricing Models
- Colleges and Universities

TRAVEL

- Travel Convenience Insurance
- Travel Accident Insurance
- Travel Agents & Tour Operators E&O
- Concierge Services

- Individual Consumer
- Travel Agents
- Tour Operators
- Airline & Cruise Carriers
- Online Travel Agents
- Corporate Travel Agents

PROGRAMS

- All Risk Property
- Single Peril Earthquake, Flood and Windstorm
- General Liability
- Automobile
- Umbrella/Excess
- Professional Liability

Industry

- · Affinity Associations
- Allied Healthcare
- Builder's Risk
- Event Liability
- Human & Social Services
- Miscellaneous Professionals
- CAT Property

SURETY

- Performance Bonds
- Bid Bonds
- Payment Bonds
- Construction
- Practice Policies
- Owner Controlled Insurance Programs (OCIP)
- Contractor Controlled Insurance Program (CCIP)
- Interest Only Projects
- Builder's Risk / CAR

- Contractors
- Construction Material Suppliers
- Equipment Suppliers
- Construction Outsource Services
- Heavy Commercial Trades
- General Contractors
- Infrastructure Projects
- Healthcare Projects
- Energy Projects
- Commercial Buildings

TRANSPORTATION

- Buffers and Excess Liability
- Follow Form
- Umbrella
- · Retained Limits
- All Necessary Filings

- All Non-passenger Vehicular
- For Hire and Corporate Fleets

CUSTOMER & BROKER ENGAGEMENT TEAM

Travis Bethune

Head of Customer & Broker Engagement, North America 415.659.5548 O 415.361.1845 M travis.bethune@bhspecialty.com

Brian Cummins

Head of Customer & Broker Engagement, North Central Region 312.702.2804 O 708.837.2191 M brian.cummins@bhspecialty.com

Jane Hamilton

Head of Customer & Broker Engagement, Southeast Region 770.871.3015 O 404.213.8967 M jane.hamilton@bhspecialty.com

Hart Humble

Head of Customer & Broker Engagement, South Central Region 713.332.1227 O 713.775.7189 M hart.humble@bhspecialty.com

Renee Yozzi

Head of Customer & Broker Engagement, East Region 917.960.2456 O 917.297.4487 M renee.yozzi@bhspecialty.com

Gabe Poppie

Tier 2 Growth Broker Leader 312.702.2787 O 312.351.4217 M gabriel.poppie@bhspecialty.com

Aracelis Corporan

Multinational Program Coordinator, North America 332.204.2627 aracelis.corporan@bhspecialty.com

ATLANTA OFFICE

500 Northpark Town Center 1100 Abernathy Road NE, Suite 1200 Atlanta, GA 30328

BOSTON OFFICE

100 Federal Street, 7th floor Boston MA 02110

CHICAGO OFFICE

1 North Wacker Drive, Suite 2100 Chicago, IL 60606

COLUMBIA OFFICE

1122 Lady St., Ste. 900D Columbia, SC 29201

DALLAS OFFICE

The Colonnade, 15305 Dallas Parkway 12th Floor, Office #1239 Dallas TX 75001

HOUSTON OFFICE

2800 Post Oak Boulevard, Suite 5300 Houston, TX 77056

INDIANAPOLIS OFFICE

8520 Allison Pointe Blvd., Suite 225 Indianapolis, IN 46250

IRVINE OFFICE

15635 Alton Parkway, Suite 370 Irvine, CA 92618

LOS ANGELES OFFICE

Wells Fargo Center, South Tower 355 S Grand Avenue, Suite 1600 Los Angeles, CA 90071

NEW YORK OFFICE

85 Broad Street, 7th Floor New York, NY 10004

PLYMOUTH MEETING OFFICE

620 West Germantown Pike, Suite 200 Plymouth Meeting, PA 19462

SAN FRANCISCO OFFICE

655 Montgomery St, Suite 1100 San Francisco, CA 94111

SAN RAMON

6111 Bollinger Canyon Road, Suite 540 San Ramon, CA 94583

SEATTLE OFFICE

1301 5th Ave, 31st Floor #3150, Seattle, WA 98101

STEVENS POINT

1265 Main Street, Suite 301 Stevens Point, WI 54481

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

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MULTINATIONAL

Berkshire Hathaway Specialty Insurance (BHSI) Multinational provides customised multinational solutions to customers around the globe.

GLOBAL REACH, WIDE RANGING TAILORED COVERAGE

Our dedicated team partners with our underwriting teammates around the globe and stands ready to deliver tailored multinational solutions in over 170 countries across the globe for any of our full range of coverages including:

- · Commercial General Liability
- Crime
- Cyber
- · Directors & Officers
- E&O/Professional Indemnity
- Marine Cargo Liability
- Property
- Umbrella/Excess Liability
- Accident & Health

EXPERTISE WORLDWIDE

We understand the local legal, regulatory and insurance issues customers face. Through BHSI's owned operations, affiliated offices, and our dedicated network partners, our customers can rest assured that all policies are backed by BHSI's top rated balance sheet and are compliant and structured to meet their unique needs

TRANSPARENCY AT EVERY STAGE

Ongoing communication with customers and brokers is essential and a top priority at BHSI. Our customers can expect to receive:

- · Periodic Program Statements with details of policy issuance and premium payments by country
- Claims Welcome Letters summarizing program information, customized claim handling requirements and BHSI and local claim contacts around the world
- Customised Global Claims Plan to ensure claims handling is smoothly coordinated, locally and globally and tailored to our customer's specific needs and preferences

CLAIMS IS OUR PRODUCT.®

- Our global claims team is proactive in engaging customers and brokers early in the development of every multinational program
- Our experienced claims team had handled thousands of multinational program claims through resolution

MULTINATIONAL TEAM

Amy Bowman

Head of Multinational and Underwriting Affairs +1 617 902 7103 amy.bowman@bhspecialty.com

Scott Lee

Head of Multinational Claims +1 857 504 7098 scott.lee@bhspecialty.com

Sim Chui Wen

Multinational Program Coordinator Asia Middle East +603 8408 1095 chuiwen.sim@bhspecialty.com

Willy Arma

Multinational Programme Coordinator, France & Belgium +33 1 72 10 6822 O willy.arma@bhspecialty.com

Paul Roffey

Multinational Program Coordinator UK +44 203 429 4915 paul.roffey@bhspecialty.com

Matthew Ardill

Multinational Program Coordinator North America 647.846.7809 matthew.ardill@bhspecialty.com

Aracelis Corporan

Multinational Program Coordinator North America 332.204.2627 aracelis.corporan@bhspecialty.com

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For more information, contact info@bhspecialty.com.