

BHSI's US Marine team is focused on providing solutions within targeted industry segments across the Inland and Ocean Marine sectors.

We have deep in house Underwriting, Claims and Legal expertise to provide tailored coverage solutions for our customer's needs.

WHY BHSI?

- **Claims Is Our Product®** At BHSI, we know what claims excellence requires...and we have built our claims operation to deliver.
 - Unrivalled service levels through experienced and responsive underwriters
 - Admitted and Non Admitted Paper, AAIS Forms
 - Maximum Line of \$25,000,000*
- *risk profile dependent

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 6/30/2024 the National Indemnity group of insurance companies had \$485.4 billion in total admitted assets, with a \$307.8 billion in policy holder surplus*

*Source: Balance sheets as of 6/30/2024 for the Berkshire Hathaway National Indemnity group of insurance companies.



BHSI MARINE SWEETSPOTS



Contractor's Plant and Equipment



Stock Throughput



Ocean and Inland Transit



Logistics



Scheduled Property Floaters

MOTOR TRUCK CARGO APPETITE

- Best in class Owners and Operators
- Insureds who have been in business at least 3 years, preferably at least 5
- Fleet sizes starting from 15 power units and up
- Minimum Gross Receipts of \$2,500,000
- Limits up to \$1,000,000
- Deductible Options, minimum of \$2,500
- Minimum Premium \$15,000

TARGET COMMODITIES CLASSES

- General Freight
- Dry Goods
- Consumer Merchandise
- Plastic Goods
- Construction Machinery and Supplies
- Food and Beverage *minimal perishable
- Paper Goods

OUT OF APPETITE

- Auto Haulers
- Pharmaceuticals
- Consumer Electronics
- Jewelry, Fine Art



Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Calgary, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Milan, Munich, Paris, Perth, Singapore, Stockholm, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

US-12/24-A

CONTACTS

Ben Wyatt

Head of Marine

332.204.2602 O

347.205.3231 M

ben.wyatt@bhspecialty.com

Ivy Truong

AVP, Inland Marine

857.409.3306 O

617.513.9634 M

ivy.truong@bhspecialty.com

Jim Norman

AVP, Central Region

312.702.2822 O

312-257.8704 M

jim.norman@bhspecialty.com

Quincy Smith

Underwriting Technician

857.409.3345 O

quincy.smith@bhspecialty.com

CLAIMS

Chris Frick

Head of Marine Claims

332.204.2611 O

347-556-0898 M

chris.frick@bhspecialty.com

Alex Chase

Senior Claims Examiner

617.902.7187 O

617.283.2926 M

alex.chase@bhspecialty.com