

TECHNICAL INSURANCES

WHAT CAN WE OFFER?

Berkshire Hathaway Specialty Insurance (BHSI) provides customized solutions for customers around the globe for Technical Insurances:

- Machinery Breakdown (MB / MBBI) including Electronic Breakdown
- Erection and/or Construction All Risks (EAR / CAR) including Advanced Loss of Profit (ALoP) and Delay in Start Up (DSU)
- Coverage for pure Difference in Conditions (DIC) and/or Difference in Limits (DIL)
- Specified insurance solutions (e.g. Terrorism, Guaranty, Parametric Solutions,...)

BHSI IN DETAIL

BHSI offers a broad range of tailor-made coverages all backed by BHSI's financial strength, market commitment, underwriting and claims expertise for individual and complex risks:

Rating:	AA+ (Standard & Poor's) and A++ (AM Best)
Capacity:	Significant and tailored net capacity deployment subject to risk quality, occupancy and loss scenarios for lead and follow business
Types:	Direct or Reinsurance for Quota-Share / Excess / Primary, Captive and Stop Loss Solutions
Conditions:	Generally accepted market forms for primary and excess layers and customer- and broker manuscript forms on request
Premium:	Minimum CHF 20,000 for BHSI-share and per year

TARGET AND INDUSTRY FOCUS CAR / EAR

Large domestic and international risks with a central Risk Management approach in the following Industries:

- Buildings
- Road / Railways / Bridges / Infrastructure
- Plant engineering and Construction
- Industrial Facilities of all kinds

LIMITED OR NO APPETITE CAR / EAR

Berkshire Hathaway Specialty Insurance does currently not offer insurance solutions for:

- Underground mining
- Tunnelling stand-alone

TARGET AND INDUSTRY FOCUS POWER AND MB/MBBI

Large domestic and international risks with a central Risk Management approach in the following Industries:

- Conventional Power Generation (Coal, Gas, Hydropower, Biomass)
- Renewal Energy: Onshore – Solar

LIMITED OR NO APPETITE POWER AND MB/MBBI

Berkshire Hathaway Specialty Insurance does currently not offer insurance solutions for:

- Nuclear Power Plants (hot zone), Offshore Wind (case by case)
- Geothermal Energy (case by case)

“Passioned and capable employees empowered with broad local authorities that are costumer focused just make the difference!”

Leander Metzger

Country Manager, Switzerland

Berkshire Hathaway Specialty Insurance (BHSI)

YOUR BENEFIT

- Direct, uncomplicated and reliable collaboration
- Long term engagements with customers
- Collaborative and proactive approach to ensure a smooth claims handling
- Access to local decision makers with quick response time
- Flexible and transparent partnership approach in understanding customer and broker needs

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In Switzerland, Berkshire Hathaway Specialty Insurance (BHSI) trades under Berkshire Hathaway International Insurance Limited (BHIL). BHIL is an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office at 8 Fenchurch Place, 4th Floor, London EC3M 4AJ, United Kingdom. BHIL is an affiliate of Berkshire Hathaway Specialty Insurance Company (BHSIC), a Nebraska USA domiciled corporation, which provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. BHSIC and BHIL are subsidiaries of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney, Toronto, and Zurich. For more information, contact info@bhspecialty.com.

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BHSI