



## BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

## FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

## BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

# yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.

## FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 31/03/2022 the National Indemnity group of insurance companies had \$490 billion in total admitted assets, with a \$311.7 billion in policy holder surplus\*

\*Source: Balance sheets as of 30/06/2023 for the Berkshire Hathaway National Indemnity group of insurance companies.

## COVERAGE

### MARINE

- Cargo
- Stock Throughput
- Project Cargo/DSU
- Carriers Load
- Commercial Hull

### COMMERCIAL INLAND MARINE (CIM)

- Contractors' Plant and Equipment (CP&E)
- Equipment Floater (Miscellaneous Property)

### TRANSPORT & LOGISTICS LIABILITY

- Logistics Liability
- Port Operators Liability
- Cargo Terminal Liability
- Customs Broker & Freight Forwarder Liability

### SPECIALTIES

- Bloodstock

## INDUSTRY FOCUS

### MARINE

- Manufacturing
- Food & Beverage Production
- Consumer Goods
- Government & Infrastructure
- Oil & Gas Production
- Fuel Storage and Distribution
- Minerals and Metals processing
- Inland, Harbour & Brown Water/ Coastal Trading Vessels
- Tugs, Workboats, Pilot Boats, Dumb Barges, Tourist Charter Craft
- Offshore Supply, Dredges, Cargo Vessels, etc...

### TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators
- Port and Terminal Operators
- Cargo Handling Facility Operators
- Customs Brokers and Freight Forwarders

### CONTRACTORS' PLANT

- Civil Contractors/Construction
- Earth Moving Excavation
- Mining (above & underground)
- Dry Hire and Rental



Berkshire Hathaway  
Specialty Insurance

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 ([www.bhsspecialty.com](http://www.bhsspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident & health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney, Toronto, and Zurich.

For more information, contact [info@bhsspecialty.com](mailto:info@bhsspecialty.com).

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## CONTACTS

### SYDNEY OFFICE

Level 25, 8 Chifley Square  
Sydney NSW 2000

#### Dimitry Zilberud

*Head of Marine*  
+612 8002 2114 O  
+61 437 934 594 M  
[dimitry.zilberud@bhsspecialty.com](mailto:dimitry.zilberud@bhsspecialty.com)

#### Niall O'Connell

*Manager, Inland Marine*  
+612 8002 2111 O  
+61 456 000 042 M  
[niall.oconnell@bhsspecialty.com](mailto:niall.oconnell@bhsspecialty.com)

#### Ben Atkins

*Senior Underwriter, Inland Marine*  
+612 8002 2185 O  
+61 436 032 915 M  
[ben.atkins@bhsspecialty.com](mailto:ben.atkins@bhsspecialty.com)

#### Anouk Sireude

*Senior Underwriter, Marine*  
+612 8002 2146 O  
+61 409 945 572 M  
[anouk.sireude@bhsspecialty.com](mailto:anouk.sireude@bhsspecialty.com)

#### Jake Hesson

*Underwriting Manager, Marine*  
+61 448 031 771 M  
[jake.hesson@bhsspecialty.com](mailto:jake.hesson@bhsspecialty.com)

#### Carla Ryder

*Senior Underwriter, Bloodstock*  
+612 8002 2181 O  
+61 429 354 725 M  
[carla.ryder@bhsspecialty.com](mailto:carla.ryder@bhsspecialty.com)

### BRISBANE OFFICE

Level 11, 260 Queen Street  
Brisbane QLD 4000

#### Barton Phillips

*Head of Transport & Logistics*  
+617 3056 2251 O  
+61 418 957 497 M  
[barton.phillips@bhsspecialty.com](mailto:barton.phillips@bhsspecialty.com)

#### Laetitia Roney

*Manager, Marine*  
+617 3056 2252 O  
+61 467 777 321 M  
[laetitia.roney@bhsspecialty.com](mailto:laetitia.roney@bhsspecialty.com)

#### Fiona Mannion

*Senior Underwriter, Marine*  
+612 8002 2182 O  
+61 429 348 415 M  
[fiona.mannion@bhsspecialty.com](mailto:fiona.mannion@bhsspecialty.com)

#### Teresa Allomes

*Underwriter, Marine*  
+61 407 665 650 M  
[teresa.allomes@bhsspecialty.com](mailto:teresa.allomes@bhsspecialty.com)

### MELBOURNE OFFICE

Level 9, 360 Elizabeth Street  
Melbourne Victoria 3000

#### Brijesh Patel

*Cargo Manager Australia*  
+613 8669 3809 O  
+61 409 563 731 M  
[brijesh.patel@bhsspecialty.com](mailto:brijesh.patel@bhsspecialty.com)

#### Bosko Kicanovic

*Underwriter, Marine*  
+613 9010 6409 O  
+61 455 333 923 M  
[bosko.kicanovic@bhsspecialty.com](mailto:bosko.kicanovic@bhsspecialty.com)

### PERTH OFFICE

Level 13, 140 St George's Terrace  
Perth WA 6000

#### Shaun Murphy

*Senior Underwriter, Property*  
+618 6102 3072 O  
+61 409 620 948 M  
[shaun.murphy@bhsspecialty.com](mailto:shaun.murphy@bhsspecialty.com)

### CLAIMS

#### Susan Donaldson

*Head of Claims*  
+612 8002 2107 O  
+61 457 124 690 M  
[susan.donaldson@bhsspecialty.com](mailto:susan.donaldson@bhsspecialty.com)

#### Blake Metham

*Senior Claims Consultant,  
Contractors, Plant and Equipment*  
+612 800 22103 O  
+61 407 668 611 M  
[blake.metham@bhsspecialty.com](mailto:blake.metham@bhsspecialty.com)

#### Cindy El-Tarraf

*Claims Consultant,  
Contractors, Plant & Equipment*  
+612 8002 2173 O  
+61 477 007 779 M  
[cindy.el-tarraf@bhsspecialty.com](mailto:cindy.el-tarraf@bhsspecialty.com)

#### Liana Li

*Claims Consultant,  
Contractors, Plant and Equipment*  
+612 8002 2105 O  
+61 473 444 004 M  
[liana.li@bhsspecialty.com](mailto:liana.li@bhsspecialty.com)

#### Wilson Salas

*Claims Manager, Marine*  
+612 8002 2106 O  
+61 488 082 314 M  
[wilson.salas@bhsspecialty.com](mailto:wilson.salas@bhsspecialty.com)

#### Elisa Ryder

*Senior Claims Consultant, Marine*  
+612 8002 2109 O  
+61 437 539 282 M  
[elisa.ryder@bhsspecialty.com](mailto:elisa.ryder@bhsspecialty.com)

#### Laura Grant

*Senior Claims Consultant, Marine*  
+612 8002 2165 O  
+61 477 333 676 M  
[laura.grant@bhsspecialty.com](mailto:laura.grant@bhsspecialty.com)