



### GLOBAL REACH. ONE CULTURE

- Multinational Underwriting Operations
- Healthcare Solutions offered in U.S., Europe, Asia, Middle East, Australia, and New Zealand
- Underwriting and Claims alignment on coverage intent
- Accessible, efficient and responsive organization

### CUSTOMER & BROKER FOCUS

- National Healthcare Industry Leadership sit on BHSI Customer Advisory Board
- Program design flexibility during Merger & Acquisition
- Personalized approach to understanding Customer’s operations and risk transfer needs
- Profitable growth with select brokers

### FLEXIBLE COVERAGE & STRUCTURES

- Hospitals, Senior Care & Medical Facilities
- Primary, Umbrella, Captive Reinsurance, Excess
- Full limits retained without reinsurance
- Business Crisis Coverage including Evacuation
- Primary Auto in support of Senior Care PL/GL

### SUPERIOR FINANCIAL SECURITY

- A++ AM Best rating
- AA+ S&P rating
- \$490 billion admitted assets (+18.7%)
- \$311.7 billion policyholder surplus (+23.5%)

\* Source: Balance sheets as of 06/30/2023 for the Berkshire Hathaway National Indemnity group of insurance companies.

### SPECIALIZED CLAIM EXPERTISE

- Dedicated Healthcare claims team, adaptable to varied program structures
- Access to national defense counsel network
- Life Care Plan analysis & mitigation advice
- Supportive and responsive throughout the claim and litigation process

### RISK MANAGEMENT SUPPORT

- Financial Sponsorship empowers customer choice of services
- Customer benefits: customized consulting grants and privacy of assessments
- On-line and on-site Risk Management Resources for Hospitals and Senior Care insureds ([resourcesforrisk.com/bhsi](https://resourcesforrisk.com/bhsi))
- Visit [www.bhspecialty.com](http://www.bhspecialty.com) for full details and available experts
- Communication Resolution Program: [www.communicationandresolution.org](http://www.communicationandresolution.org)

### CUSTOMIZED SOLUTIONS

- Allied Health coverage for nurses: [www.berxi.com](http://www.berxi.com)
- Merger & Acquisition: Reps & Warranty
- Class Action Settlement Insurance for products & devices, wage & hour

# strength.

A STRONG TEAM,  
OPERATIONALIZING  
A STRONG BALANCE  
SHEET.

## CUSTOMER FOCUS. DELIVERING VALUE.

### Healthcare Institutions:

- Insuring Integrated Health Systems
- Over 830 insured hospitals in all venues
- Large Out-Patient and Physician Groups

### Senior Care:

- Countrywide appetite across the Senior Care spectrum with local venue expertise
- Coverage designed for the distinct exposures of Senior Care operators
- Customer-driven Risk Management support services

# trustworthy

## INSURANCE PARTNER

Atlanta | Boston | Chicago | Columbia | Dallas | Houston | Indianapolis | Irvine | Los Angeles | New York  
Plymouth Meeting | San Francisco | San Ramon | Seattle | Stevens Point | Adelaide | Auckland | Barcelona  
Brisbane | Brussels | Cologne | Dubai | Dublin | Frankfurt | Hong Kong | Kuala Lumpur | London | Lyon | Macau  
Madrid | Manchester | Melbourne | Munich | Paris | Perth | Singapore | Sydney | Toronto | Zurich



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