



Berkshire Hathaway
Specialty Insurance

Surety Appetite Guide

COVERAGES AVAILABLE FOR:

■ Contractors

Targeted Customers

Regional, national and global contractors
Heavy civil contractors
Highway contractors
Major trade contractors

■ Construction Material / Equipment Suppliers

Targeted Customers

National and global suppliers of new construction & renovation projects

■ Construction / Outsource Service

Targeted Customers

National and global outsourced construction services through the use of job order contracts (JOCs) or similar procurement methods

WHY BHSI?

- Direct involvement from senior team with customers and partners
 - Outstanding service and responsiveness
 - Financial stability and strength – largest Treasury Listing in surety industry
 - Technical competence in Public Private Partnerships and alternative methods of project delivery
 - Full suite of construction products to support our customers and broker partners
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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney, Toronto, and Zurich.

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