



Construction Appetite Guide

MINIMUM PREMIUM: \$50,000 per policy
\$4,000 per million

CAPACITY: \$25M XS capacity
Additional limits for selected classes

LINES OF BUSINESS: General Liability
Lead Umbrella
Excess Liability

TARGETED CLASSES:

Practice Policies

- General Contractors
- Trade Contractors

Projects – Rolling and Single Site

- Owner Controlled Insurance Programs
- Contractor Controlled Insurance Programs
- Project Specific – Interest only

Projects – Minimum Construction value of \$150M

- Healthcare
 - Infrastructure and Transportation Facilities
 - Entertainment (casinos, etc.)
 - Manufacturing Facilities
 - Higher Education
 - Commercial Buildings (hotels, offices, etc.)
 - Energy
 - Projects that include Tunneling
-

RESTRICTIONS:

NY State – minimum attachment of \$25M

General Contractors – 20% self-performed work with minimum annual receipts of \$50M
(minimum limits attachment at 2M/4M/4M)

No demolition by implosion

Roofing

PROHIBITED CLASSES:

EIFS / Stucco installation

Restoration

Maintenance Wrap-ups (energy, pipeline, etc)

Waterproofing

Wood Frame Construction

OTHER CONSTRUCTION PRODUCTS:

Home Builders

Construction Professional Liability

Pollution Liability

CONTACTS

CASUALTY

John Roe

Head of Casualty Construction, N.A.
917.960.2414 O
347.327.2887 M
john.roe@bhspecialty.com

Chuck Hasselback

Head of Energy & Environmental
617.936.2979 O
617.794.5633 M
charles.hasselback@bhspecialty.com

Philip Park

Sr. Underwriter, Construction (East)
646.802.3617 O
646.991.5674 M
philip.park@bhspecialty.com

Joshua Randall

VP, Construction (Southeast)
617.936.2965 O
404.915.7173 M
joshua.randall@bhspecialty.com

Matt Hale

Head of Casualty (Central)
312.702.2802 O
312.835.1330 M
matt.hale@bhspecialty.com

Bob Colucci

AVP, Construction (Central)
312.702.2864 O
773.575.6258 M
bob.colucci@bhspecialty.com

Will Marsch

Sr. Underwriter, Construction (Central)
312.702.2809 O
will.marsch@bhspecialty.com

Melinda Foley

VP, Construction (West)
213.712.9043 O
213.218.5652 M
melinda.foley@bhspecialty.com

CONSTRUCTION PROFESSIONAL

James Byrnes

Head of Construction Professional
332.204.2629 O
718.687.6855 M
james.byrnes@bhspecialty.com

Tim Costello

Sr. Underwriter, Construction Professional (West)
415.659.5539 O
415.309.5872 M
tim.costello@bhspecialty.com

CLAIMS

Rob Romeo

Head of Claims, North America
917.960.2422 O
917.297.8136 M
robert.romeo@bhspecialty.com



**Berkshire Hathaway
Specialty Insurance®**

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.