Berkshire Hathaway Specialty Insurance

Financial Institutions Overview - Canada

BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements;
- Claims handling group fully integrated with our underwriting team;
- Collaborative, consultative philosophy where customers have direct access to decision-makers;
- Streamlined Claim Reporting
- Strong relationships with top firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength
- Claims authority deployed locally to ensure seamless service and decision-making

WE CAN TAILOR THAT COVERAGE FOR YOU.

FINANCIAL STRENGTH

We underwrite on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's — and has \$398.3 billion in total admitted assets with \$238.3 billion in policyholder surplus.

*Source: Balance sheets as of 09/30/2022 for the Berkshire Hathaway National Indemnity group of insurance companies.

CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies & endorsements

COVERAGE DESIGNED FOR YOU PRODUCTS:

Executive First

- Directors and Officers Liability
- Fiduciary Liability
- Employment Practices Liability
- Side A DIC

Professional First

- Asset Management Liability
- Bankers Professional Liability
- Insurance Company Professional Liability
- Network Security & Privacy Liability
- Venture Capital/Private Equity Liability

Financial Institution Bonds

• Enhanced Form 14, 24, 25 and ERISA Fiduciary

Capability to Manuscript & Excess Follow Form

 Life Agent & Broker Dealer Errors & Omissions Liability

Representations & Warranties Liability **CAPACITY:**

- \$50M for all covers
- Additional capacity available for select risks
- No Minimum Premium or Attachment

BHSI'S TARGETED FINANCIAL INSTITUTIONS

Executive First and Professional First suite of products available for all types of Financial Institutions including:

Banks

National and Regional banks Credit Unions Savings & Loans National Banks

Insurance Companies

P&C insurance companies Life & Health insurance companies Reinsurance companies Specialty insurance companies

Asset Manager

Investment advisors/Portfolio managers Mutual funds Hedge funds Real Estate Funds

Private Equity Management & Professional Liability Private equity Venture capital

Diversified Financial Institutions

Trust companies Business development companies Specialty lenders Financial Intermediaries

FINANCIAL INSTITUTIONS CONTACTS

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> Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In Canada it underwrites on the paper of National Liability & Fire Insurance Company, a part of Berkshire Hathaway's National Indermity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Columbia, Dallas, Houston, Indianapolis, Irvine, Los Angeles, New York, Plymouth Meeting, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Barcelona, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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