



Berkshire Hathaway
Specialty Insurance

Inland Marine Appetite Guide

BHSI's Inland Marine team targets industry segments including contractors, equipment dealers and construction, logistics, transportation and trucking and specialty inland marine risks. We specialize in unique inland marine exposures and have the expertise to provide tailored coverage for our customer's needs.

Products	Inland Marine Coverages on an Admitted and Non-Admitted Basis
Carrier	Berkshire Hathaway Specialty Insurance Company (Admitted) National Fire & Marine Insurance Company (Non-Admitted) A++ from AM Best, AA+ from Standard & Poor's
Target Industries	Construction, Transportation and Specialty
Territory	United States and Canada
Capacity	Up to \$10,000,000 - Ground up, Excess or Quota Share Following Form Varies by class and risk conditions
Minimum Premium	\$10,000
Forms	American Association of Insurance Services, Inc. (AAIS) Manuscript Forms available upon request on a Non-Admitted Basis

Preferred Classes

CONSTRUCTION

Builder's Risk
Contractors Equipment including
Riggers Legal Liability and Related
Scheduled Property

- Cranes
- Earth Movement & Excavation
- Steel Erectors
- Street/Road Paving

Equipment Sales And Rental
Installation Floater

TRANSPORTATION

Motor Truck Cargo

- Auto Haulers
- Bulk and Liquid Haulers
- Dry Van
- Flatbed
- Intermodal
- Refrigerated

Inland Transit

- Transportation
- Owner's Cargo
- Trip Transit

Warehouse Legal Liability

SPECIALTY

Scheduled Property Floaters
Miscellaneous Bailees
Mobile Medical Equipment

Undesirable Classes

CONSTRUCTION

Agricultural Equipment
Builder's Risk

- Frame & Frame Over Podium
- Frame Renovations

Logging
Recycling
Underground Mining

TRANSPORTATION

Auto Physical Damage
Boat Haulers
Drive-Away Operations
Household Goods Moving
and Storage

SPECIALTY

Cannabis Operations
Dealers Open Lot
Railroad Infrastructure

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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Switzerland, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

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