

Transactional Liability Overview

TRANSACTIONAL LIABILITY COVERAGE DESIGNED FOR YOU

PRIMARY & EXCESS:

- Representations and Warranties Insurance
- Tax Liability Insurance
- Contingent Liability Insurance
- Class Action Settlement Insurance

FLEXIBLE TERMS:

- Limits up to \$50M; retained 100% by BHSI without reinsurance
- Premiums and retentions vary with transaction size and risks; minimum premium is generally \$250,000



SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements
- Claims handling group fully integrated with our underwriting team
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Claims handling service backed by unmatched financial strength

BROAD UNDERWRITING APPETITE

- We can provide coverage for most business sectors including more challenging sector that other markets cannot underwrite such as:
 - Healthcare
 - Insurance companies, banks and other financial institutions

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 09/30/2022 the National Indemnity group of insurance companies had \$398.3 billion in total admitted assets, with \$238.3 billion in policy holder surplus

*source: Balance sheets as of 09/30/2022 for the Berkshire Hathaway National Indemnity group of insurance companies.

BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds with extensive M&A and Tax experience, empowered to act
- Entrepreneurial spirit driven by performance and customer service focus
- Flat, efficient and responsive team structure

SERVING CUSTOMERS. STEADY GROWTH.

Tax Insurance:

- Protects against uncertain tax liabilities
- Provides coverage not available from traditional representations and warranties insurance
- Time effective alternative to prior clearance from tax authorities

Representations & Warranties Insurance:

- Enhances bids by providing
- Reduces escrow amounts

Class Action Settlement Insurance:

- Covers pending or threatened class actions
- Coverage available for all consumer class actions including fraud, mislabeling, product liability and statutory damage claims like TCPA
- Provides certainty to claims made settlements

Contingent **Liability Insurance:**

- Addresses known risks that can jeopardize corporate transactions including litigation buy-outs
- Creative solutions to most

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Switzerland, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.



TRANSACTIONAL LIABILITY CONTACTS

Robert Underhill

SVP, Head of Transactional Liability 917.830.2332 O 917.562.1690 M robert.underhill@bhspecialty.com

Michael Brooks

SVP, M&A 917.960.2438 O michael.brooks@bhspecialty.com

Daniel Crosby

SVP, M&A 917.960.2436 O 917.703.4695 M daniel.crosby@bhspecialty.com

Isabel Bello

VP, Transactional Liability 646.802.3636 O 646.853.1907 M isabel.bello@bhspecialty.com

Brandon Tung VP, M&A 646.802.3592 O 347.703.1884 M brandon.tung@bhspecialty.com

Lisa Smith

AVP, M&A 917.864.3818 O 646.822.7106 M lisa.smith@bhspecialty.com

Sarah Soloveichik

AVP, Tax Liability 917.830.2324 O 332.214.9540 M sarah.soloveichik@bhspecialty.com

Katie McKeever

Underwriting Analyst 917.960.2427 O 917.862.6816 M katie.mcKeever@bhspecialty.com

Destiny Rivera

Associate Underwriting Analyst 646.802.3629 O 347.634.0116 M destiny.rivera@bhspecialty.com

Max Ross

Associate Underwriting Analyst 917.960.2450 O 908.935.6707 M max.ross@bhspecialty.com

New submissions should be sent by email to: TLsubmissions@bhspecialty.com

01/18/23-A