



Berkshire Hathaway
Specialty Insurance

Executive First® Private & Nonprofit Overview

STRATEGIC RELATIONSHIPS

- Strategic execution with select brokers to ensure superior responsiveness
- Integrated underwriting and claims team dedicated to Private & Nonprofit businesses
- Regional, solution-oriented underwriting teams enhance broker and client relationships
- Customer Advisory Board promotes unfiltered dialogue

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex claims and settlements
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Streamlined Claim Reporting process
- Singularly focused on helping customers get the best outcomes when they have a claim
- Claims handling service backed by BHSI's unmatched financial strength
- Strong relationships with top defense firms

partner.

IN LOCKSTEP WITH
YOU, LONG TERM

BHSI TEAM & CULTURE

- Collaborative model based on respect, excellence, integrity and passion
- Experienced people, empowered to deliver exceptional results
- Energetic team dedicated to customer service
- Uncomplicated organizational structure. Easy to navigate.

COVERAGE DESIGNED FOR YOU

Straightforward, substantive 2015 policy forms that incorporate our corporate philosophy of "Simplicity over Complexity"

- Executive First® Private Company Portfolio
D&O, EPL, Fiduciary, Employed Lawyers and Crime
- Executive First® Nonprofit Organization Portfolio
D&O, EPL, Fiduciary, Employed Lawyers and Crime
- Executive First® Side A DIC Directors and Officers Liability
- Excess Follow-Form Liability

FINANCIAL STRENGTH YOU CAN TRUST

- A++ from AM Best
- AA+ from Standards & Poor's
- \$316.5 billion in admitted assets
- \$185.2 billion in policyholder surplus

Source: Balance sheets as of 06/30/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

PRODUCT HIGHLIGHTS

- Comprehensive primary policy forms provide what customers want now
- Limits of up to \$25 million (additional limits available for preferred risks)
- Duty and non-duty to defend options
- EPL First™ value-added HR training, compliance and loss control services
- Multi-year policies for preferred risks
- Non-rescindable coverage
- The D&O coverage part includes “roadshow” coverage
- The EPL coverage part includes independent contractors when indemnified to the same extent as employees
- The definition of Wrongful Act in the Fiduciary coverage part includes acting in a settlor capacity with respect to any Sponsored Plan

BROAD APPETITE

- Most privately held companies with revenues of \$10 million or more
- Most Nonprofit entities with budgets of \$10 million or more
- Currently not targeting: public officials, political organizations, financially distressed companies

BHSI can also handle your financial institution and publicly traded commercial risks!

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.



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