



Professional First - Professional Liability Appetite Guide

CAPACITY:

Up to \$25 million
Additional capacity available for select risks

FORMS:

Technology Company Professional Liability
Miscellaneous Professional Liability
Excess Follow Form

COVERAGES AVAILABLE:

■ Professional First Lawyers Professional Liability

Targeted Customers

Firms with 100+ lawyers

Selective Customers

Firms with 50 to 100 lawyers

■ Professional First Miscellaneous Professional Liability

Targeted Customers

(\$100M+ revenue)
Broad appetite including:
Staffing Firms
Consultants
Marketing Firms
Property Managers

Not In Appetite

Escrow Agents
Manufacturers
Title Agents
Property Developers

■ Professional First Technology Services E&O

Targeted Customers

IT Training
IT Staffing Firms
Internet Service Providers
Software Design and Development
System Integration
Technology Consulting
Telecommunications Consulting Services
Managed Service Providers

■ **Professional First Architects & Engineers Professional Liability**

Select Risks Only, \$25M+ in revenue

■ **Professional First Accountants Professional Liability**

Select Risks Only

■ **Professional First Privacy and Network Security**

(selective risks with relationship breadth and depth across multiple product lines)

CONTACTS:

Geoffrey Kendrick

AVP, Professional Lines

647.846.7830 O

647.539.2022 M

geoffrey.kendrick@bhspecialty.com

Paul Emerson

VP, Liability Claims

647.846.7815 O

647.283.2848 M

paul.emerson@bhspecialty.com

Professional First is a suite of professional liability insurance products designed to provide clear, current and customizable coverage for professional service firms. It currently includes Professional First Lawyers Professional Liability, Professional First Miscellaneous Professional Liability, Professional First Technology E&O, Professional First Media Liability and Professional First Network Security & Privacy Insurance.

FINANCIAL STRENGTH

We underwrite on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's — and has \$316.5 billion in total admitted assets with \$185.2 billion in policyholder surplus.*

*Source: Balance sheets as of 06/30/2020 for Berkshire Hathaway National indemnity group of insurance companies.



**Berkshire Hathaway
Specialty Insurance**

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In Canada it underwrites on the paper of National Liability & Fire Insurance Company, a part of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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