

Professional First® - Professional Liability Overview

BHSI TEAM & CULTURE

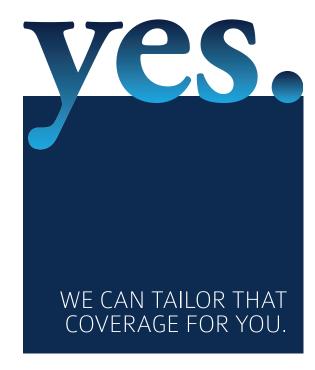
- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

PRODUCT OFFERING

- Professional First Lawyers Professional Liability
- Professional First Technology E&O
- Professional First Miscellaneous Professional Liability
- Professional First Media Liability
- Professional First Network Security & Privacy

COVERAGE DESIGNED FOR YOU

- Primary blended E&O/Cyber form
- Primary stand-alone Cyber form
- Broad appetite with a focus on Professional Service firms with \$500M + revenue
- \$25M in capacity (additional capacity available on select risks)
- Follow Form Excess Policy with the ability to be flexible and customized
- Quota-share options available



CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies 8 endorsements

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements
- Claims handling group fully integrated with our underwriting team
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Streamlined Claim Reporting
- Strong relationships with top defense firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 06/30/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with a \$185.2 billion in policy holder surplus

*source: Balance sheets as of 06/30/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

COVERAGES AVAILABLE

■ Lawyer Professional Liability

Targeted Customers

Firms with 100+ attorneys

Select Customers

Firms with 50-100 attorneys

■ Miscellaneous Professional Liability

Targeted Customers

Staffing Firms Management Consultants

Marketing Firms Real Estate Firms Not In Appetite

Escrow Agents Manufacturers Title Agents

Property Developers

■ Technology Services E&O

Targeted Customers

IT Training IT Staffing Firms

Internet Service Providers

Software Design and Development

System Integration

Technology Consulting

Telecommunications Consulting Services

Managed Service Providers

■ Network Security & Privacy

Targeted Customers

Professional Service Firms Technology / Telecom Companies Financial Institutions Asset Managers, Banks, Insurance Companies Select Customers

Healthcare Retail Not In Appetite

Power Utilities Energy Companies Municipalities School Districts Higher Education Non Profits

RISK MANAGEMENT / VENDORS

Forensic Investigations

Kivu Consulting, Inc.

Winston Krone, Esq 415.524.7322 wkrone@kivuconsulting.com

LWG Consulting Inc

Tim Christ 847.559.3000 x7076 tchrist@lwgconsulting.com

Mandiant, A FireEye Company

Mandiant Support 877.347.3393 inbounds@mandiant.com

Verizon RISK Team

Chris Novak 914.574.2805 chris.novak@verizonbusiness.com Ankura

Darin Bielby 215.832.4485 darin.bielby@ankura.com

CrowdStrike Services, Inc.

Charlie Groves 303.887.0506 charlie.groves@CrowdStrike.com

Stroz Friedberg

Mark Massey 415.343.3894 mmassey@strozfriedberg.com

Credit Monitoring and Notification

AllClear ID, Inc.

Bo Holland 512.913.1923 bo.holland@allclearid.com Experian Data Breach Resolution

Ozzie Fonseca 949.567.3851 ozzie.fonseca@experian.com

Public Relations

Flieshman – Hillard International Communications

Harry Frazier 434.972.9881 harry.frazier@fleishman.com

Breach Coaches

McDonald Hopkins LLC

James J. Giszczak 248.220.1354 jgiszczak@mcdonaldhopkins.com

Hunton & Williams LLP

Lisa J. Sotto 212.309.1223 Isotto@hunton.com Mullen Coughlin

John Mullen 844.885.1574 breach.hotline@mullen.legal

Wilson Elser Moskowitz Edelman & Dicker LLP

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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It undervirtes on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway's Specialty Insurance has offices in Atlana, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubas, Dullin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com

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