



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

APPETITE

- Broad underwriting appetite with few traditional restrictions means we can consider risks based on their merits
- Special situations call for bespoke solutions and BHSI aims to work with customers and brokers to tailor solutions to their needs

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/06/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with a \$185.2 billion in policy holder surplus*

*source: Balance sheets as of 30/06/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available
- Bespoke multi-line offerings accommodating client needs
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

EXECUTIVE & PROFESSIONAL LINES

EXECUTIVE FIRST

Commercial Lines

- Directors and Officers Liability
- Public Offering of Securities Insurance
- Employment Practices Liability
- Commercial Crime
- Statutory Liability

Financial Institutions

- Asset Manager Liability Insurance
- FI Civil Liability
- FI Directors & Officers
- Employment Practices Liability

PROFESSIONAL FIRST

Professional Lines

- Technology Professional Liability
- Miscellaneous Professional Liability
- Excess Professional Liability
- Financial Planners Professional Liability

Cyber Includes:

- Rectification Costs
- Emergency Response Costs
- Regulatory Costs
- Extortion Costs
- Third Party Liability
- Business interruption Loss

INDUSTRY FOCUS

EXECUTIVE FIRST

Commercial Lines

- Publicly Traded and Large Privately Owned Commercial Firms

Financial Institutions

- Regional Banks
- Asset managers - Managed Funds, AREITS's, Hedge Funds, Private Equity Firms, Venture Cap Firms, Insurance Companies and Brokerages

PROFESSIONAL FIRST

Professional Lines

- IT Liability
- Media Liability
- Management Consultants
- Miscellaneous Professions
- Accountants
- Law firms
- Financial Planners

Cyber Includes:

- Financial Institutions
- Healthcare
- Education

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, accident and health, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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