



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure
- Considered underwriting approach driving long term relationships

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Bespoke offerings accommodating customer needs driven by lack of reinsurance treaty restrictions
- Brokers and customers have direct access to the decision makers
- Co-insurance or 100%. Layered solutions (Primary and XOL)

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with agile claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength
- Proactive approach to early claims settlement from any position within the programme

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

RISK ENGINEERING

- Highly experienced team working alongside underwriters at all stages in the insurance cycle
- Pragmatic approach
- Negotiated practical solutions
- Agile & responsive
- Work closely with claims team
- Working at a corporate and site level
- Flexible and tailored risk advisory services based on customer requirements

COVERAGE

- ISR IV or V manuscript form
- Multi-year ISR
- Customer focused wordings

INDUSTRY FOCUS

- Manufacturing (Engineering, Plastics, Food, Precast Concrete, Product Assembly, Cement)
- Healthcare and Aged Care
- Further Education
- Real Estate
- Food & Beverage
- Transportation/Logistics
- Ports and Rail

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/06/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with a \$185.2 billion in policy holder surplus*

*source: Balance sheets as of 30/06/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.



Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, accident and health, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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AUS-04/21-A



**Berkshire Hathaway
Specialty Insurance**

CONTACTS

SYDNEY OFFICE

Level 23, 420 George Street
Sydney NSW 2000

Craig Taylor

Head of Property, Australia
+612 8002 2108 O
+61 419 468 403 M
craig.taylor@bhspecialty.com

Anna Spink

National Manager, Corporate Property
+612 8002 2196 O
+61 466 326 562 M
anna.spink@bhspecialty.com

Andy Timms

Senior Underwriter, Corporate Property
+612 8002 2193 O
+61 456 111 299 M
andy.timms@bhspecialty.com

Daniel Kleinhans

Senior Underwriter, Corporate Property
+612 8002 2178 O
+61 436 333 762 M
daniel.kleinhans@bhspecialty.com

MELBOURNE OFFICE

Level 9, 360 Elizabeth Street
Melbourne Victoria 3000

Steve Fama

Manager, Property
+613 8669 3840 O
+61 455 038 666 M
steve.fama@bhspecialty.com

Jordan Lau

Underwriter, Property
+613 9010 6401 O
+61 455 782 998 M
jordan.lau@bhspecialty.com

PERTH OFFICE

Level 13, 140 St Georges Terrace
Perth 6000 WA

Mark Shepard

Manager, Property
+618 6102 3068 O
+61 437 711 058 M
mark.shepard@bhspecialty.com

Shaun Murphy

Senior Underwriter, Property
+618 6102 3702 O
+61 409 620 948 M
shaun.murphy@bhspecialty.com

CLAIMS

Susan Donaldson

Head of Claims
+612 8002 2107 O
+61 457 124 690 M
susan.donaldson@bhspecialty.com

Nicholas Vernon

Claims Manager, Property
+612 8002 2134 O
+61 417 277 904 M
nicholas.vernon@bhspecialty.com

RISK ENGINEERING

Patrick Whyte

Risk Engineering Manager
+612 8002 2131 O
+61 456 111 298 M
patrick.whyte@bhspecialty.com

Ben Dryne

Senior Risk Engineer
+613 9010 6407 O
+61 428 932 061 M
ben.dryne@bhspecialty.com

Roger Hancock

Senior Risk Engineer
+612 8002 2160 O
+61 427 671 706 M
roger.hancock@bhspecialty.com

Chris Hamilton

Risk Engineer
+613 8669 3801 O
+61 427 293 520 M
christopher.hamilton@bhspecialty.com

Emma Bell

Risk Engineer
+612 8002 2171 O
+61 429 053 210 M
emma.bell@bhspecialty.com