

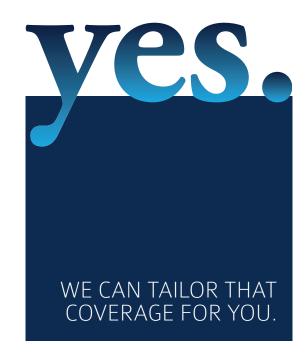
# Commercial Institutions Overview

### **BHSI TEAM & CULTURE**

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

### SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements;
- Claims handling group fully integrated with our underwriting team;
- Collaborative, consultative philosophy where customers have direct access to decision-makers;
- Streamlined Claim Reporting
- Strong relationships with top defense firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength



# FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standards & Poor's.
- As of 06/30/20 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with \$185.2 billion in policy holder surplus\*

\*Source: Balance sheets as of 06/30/20 for the Berkshire Hathaway National Indemnity group of insurance companies.

# CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies 8 endorsements

### **COVERAGE DESIGNED FOR YOU**

#### **PRODUCTS:**

#### Executive First®

- Directors and Officers Liability
- Fiduciary Liability
- Side A DIC

### **Commercial Crime**

• Crime Protection Policy

Capability to Manuscript & Excess Follow Form

#### **CAPACITY:**

- \$50M for all covers
- Additional capacity available for select risks
- No Minimum Attachment

## COVERAGES AVAILABLE

### Management Liability

*Targeted* Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles

### Side A D&O

*Targeted* Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles

### Fiduciary Liability

**Targeted Publicly Traded Commercial Institutions** Total Plan Assets > \$1B

### **Commercial Fidelity**

**Targeted** Publicly Traded Commercial Institutions Market Caps > \$1B Companies with Strong Financial Profiles

Selective Market Cap < \$1B Financially Distressed Companies Initial Public Offerings Private Companies

Selective Market Cap < \$1B Financially Distressed Companies Private Companies

Selective Total Plan Assets < \$1B Financially Distressed Companies

Selective Market Cap < \$1B Financially Distressed Companies

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial Berkshire Hathaway specialty instraince (www.onspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and A4+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine,
Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide,
Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau,
Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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# Berkshire Hathaway Specialty Insurance

## COMMERCIAL **INSTITUTIONS CONTACTS**

### **Anthony Tatulli**

Head of Executive & Professional Lines, N.A. 646.822.7102 O 973.294.6155 M anthony.tatulli@bhspecialty.com

**Brady Head**D&O Product Line Officer
678.256.6264 M
brady.head@bhspecialty.com

#### Sean Cox

SVP, Management Liability, West Region 917.960.2451 O 917.331.0190 M sean.cox@bhspecialty.com

#### **Kevin Gallagher**

SVP, Management Liability, East Region 917.960.2408 O 516.660.3300 M kevin.gallagher@bhspecialty.com

**Shelley Norman** 

SVP, Management Liability, Central Region 312.702.2855 O 312.256.6581 M shelley.norman@bhspecialty.com

### Patrick Cavanagh

VP, Executive & Professional Lines, Central Region 312.702.2830 O 312.241.3253 M patrick.cavanagh@bhspecialty.com

#### **Catherine Marincel**

*VP, Executive & Professional Lines,* East Region 646.822.7101 O 646.659.6143 M catherine.marincel@bhspecialty.com

Andrew Menger VP, Executive & Professional Lines, East Region 917.830.2323 O 347.224.0235 M andrew.menger@bhspecialty.com

AVP, Executive & Professional Lines, West Region 415.659.5564 O 415.583.9326 M ricky.cunliffe@bhspecialty.com

SVP, Executive & Professional Lines Claims 917.960.2443 O 646.701.1036 M shelby.rootenberg@bhspecialty.com

Head of Customer & Broker Engagement, N.A. 917.960.2407 O 646.509.7353 M lori.spoon@bhspecialty.com